VOLKSWAGEN GROUP

No. 5/2025

Media information

14.01.2025

Volkswagen Group with 9 million deliveries after strong fourth quarter

"In a challenging market environment, we delivered a total of 9 million vehicles in 2024. On our way to becoming the automotive technology leader, we have introduced more than 30 new models with numerous innovations – including many all-electric vehicles. In the all-electric vehicle segment, the Volkswagen Group is by far the market leader in Europe. This makes us proud and at the same time spurs us on. This year, we continue to consistently renew our portfolios and bring another 30 new models on the road for our customers across all brands."

Oliver Blume, CEO Volkswagen Group





"The Volkswagen Group has shown a strong performance in deliveries in the fourth guarter and, despite challenging conditions, reached the high level of the previous year with 2.5 million vehicles. In Europe as well as in North and South America, we were able to increase deliveries between October and December, in some cases significantly. In China, competition continues to be characterized by a fierce price war. Here, our strategic realignment and consistent portfolio optimization are beginning to bear fruit, with the result that in the final quarter we again approached the previous year's volume in China. Despite a highly competitive market environment and numerous model changes, our global deliveries for the year as a whole are almost on par with the previous year, with a slight decline of around two percent, which is a solid performance. With our new vehicles, we have created a good starting point for this year."

Marco Schubert, Member of the Group's Extended Executive Committee for Sales

Key figures

9.03 million vehicles delivered worldwide, down 2.3 percent on the previous year (9.24 million vehicles)

744,800 vehicles worldwide BEV deliveries down 3.4 percent on the previous year (771,100 vehicles)

BEV order intake in Western Europe up around 88 percent year-on-year

270,000 vehicles worldwide PHEV deliveries are around 5 percent higher than in the same period last year Growth in North America (+6 percent) and South America (+15 percent) was offset by constant deliveries in Europe (-0.1 percent) and declines in China (-10 percent).

BEV share of 8.3 percent for the full year at the previous year's level, more BEVs delivered in China (+8 percent), declining development in the USA (-30 percent), Volkswagen Group remains by far BEV market leader in Europe despite lower deliveries (market share around 21 percent). BEV share reaches high point of 9.5 percent worldwide in Q4, BEV deliveries in Europe increased significantly in the same period despite difficult market environment in Germany (+18 percent).

BEV order bank in Western Europe stands at around 170,000 vehicles, partly driven by new models such as the VW ID.7 Tourer, Audi Q6 e-tron and Porsche Macan Electric.

Vehicles with modern second-generation plug-in hybrid drives (PHEV) and purely electric ranges of up to 143 km¹ are enjoying increasing demand.

Development of core regions

Europe

In the region as a whole, deliveries remained at the previous year's level at 3.77 million vehicles. **Western Europe** fell slightly by 0.4 percent, while **Central and Eastern Europe** grew by 1.7 percent. In the home market of **Germany**, the decline amounted to 2.2 percent.

North America

The Volkswagen Group delivered 1.06 million vehicles, 6.4 percent more than in the previous year. In the main market, **the USA**, growth amounted to 2.0 percent.

South America

At 14.7 percent, the region recorded the strongest growth to 594,300 vehicles. This positive development was driven by the core market of **Brazil** with growth of 18.2 percent.

Asia-Pacific

Deliveries in the region fell by 10.3% to 3.22 million vehicles. This was triggered by the intense competitive situation in **China**, which led to a 9.5% decline in deliveries.

Best-selling all-electric vehicles (BEV)

Volkswagen ID.4/ID.5 182,000

Volkswagen ID.3 149,100

Audi Q4 e-tron (incl. Sportback) 107,700

Škoda Enyaq (incl. Coupé) 79,500

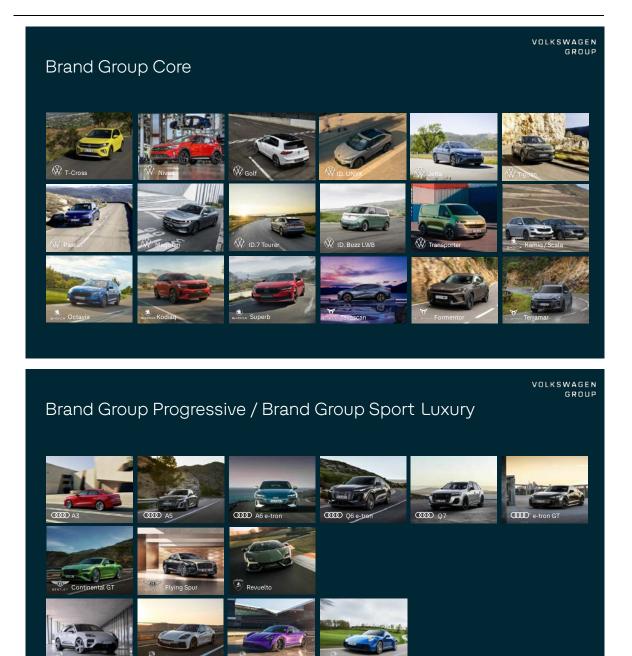
CUPRA Born 41,800

Volkswagen ID.7 (incl. Tourer) 40,100

Volkswagen ID. Buzz (incl. Cargo) 29,900

Audi Q8 e-tron (incl. Sportback) 28,200

Selected passenger car model launches Volkswagen Group 2024



VOLKSWAGEN GROUP

¹⁾ **Volkswagen Golf 1.5 eHybrid**: Energy consumption weighted combined 15.6-14.6 kWh/100 km plus 0.4-0.3 l/100 km; fuel consumption with discharged battery combined: 5.3-5.0 l/100 km; CO₂ emissions weighted combined 9-6 g/km; CO₂ class weighted combined: B; CO₂ class with discharged battery: D-C

Volkswagen Nivus: The model is not available for sale in Europe

Volkswagen Golf GTI Clubsport: Energy consumption combined 7.9-7.5 l/100km; CO₂ emissions combined 178-171 g/km; CO₂ class G-F

Volkswagen ID. UNYX: The model is not available for sale in Europe

Volkswagen Jetta: The model is not available for sale in Europe

Volkswagen Magotan: The model is not available for sale in Europe

Volkswagen ID. Buzz (long wheelbase): Energy consumption combined 21.2-19.5 kWh/100km; CO₂ emissions combined 0 g/km; CO₂ class A

Škoda Kodiaq RS: Energy consumption combined 8.5-8.2 l/100km; CO₂emissions combined 192-186 g/km; CO₂ class G

CUPRA Tavascan VZ 4Drive: Energy consumption combined 18.1-16.5 kWh/100km; CO₂ emissions combined 0 g/km; CO₂ class A

CUPRA Formentor 1.5 e-HYBRID: Energy consumption weighted combined 17.2-16.1 kWh/100 km plus 0.5-0.4 l/100 km; fuel consumption with discharged battery combined: 5.8-5.4 l/100 km; CO₂ emissions weighted combined 10-9 g/km; CO₂ class weighted combined: B; CO₂ class with discharged battery: D

Audi S5 Avant: Energy consumption combined 8.0-7.6 l/100km; CO₂ emissions combined 182-171 g/km; CO₂ class G-F

Audi S6 Sportback e-tron: Energy consumption combined 16.7-15.7 kWh/100km; CO₂ emissions combined 0 g/km; CO₂ class A

Audi Q7 SUV TFSI e: Energy consumption weighted combined 29.1-27.8 kWh/100 km plus 1.4-1.2 l/100 km; fuel consumption with discharged battery combined: 10.5-9.8 l/100 km; CO₂ emissions weighted combined 33-28 g/km; CO₂ class weighted combined: B; CO₂ class with discharged battery: C

Audi RS e-tron GT performance: Energy consumption combined 20.8-18.7 kWh/100km; CO₂ emissions combined 0 g/km; CO₂ class A

Bentley Continental GT Speed: Energy consumption weighted combined 28.1 kWh/100 km plus 1.3 l/100 km; fuel consumption with discharged battery combined: 10.3 l/100 km; CO₂ emissions weighted combined 29 g/km; CO₂ class weighted combined: B; CO₂ class with discharged battery: G

Bentley Flying Spur: Energy consumption weighted combined 29.3 kWh/100 km plus 1.4 l/100 km; fuel consumption with discharged battery combined: 10.7 l/100 km; CO₂ emissions weighted combined 33 g/km; CO₂ class weighted combined: B; CO₂ class with discharged battery: G

Lamborghini Revuelto: Energy consumption weighted combined 10.1 kWh/100 km plus 11.9 l/100 km; fuel consumption with discharged battery combined: 17.8 l/100 km; CO₂ emissions weighted combined 276 g/km; CO₂ class weighted combined: G; CO₂ class with discharged battery: G

Porsche Macan Turbo: Energy consumption combined 20.7-18.9 kWh/100km; CO₂ emissions combined 0 g/km; CO₂ class A

Porsche Panamera Turbo S E-Hybrid: Energy consumption weighted combined 29.3-27.4 kWh/100 km plus 1.6-1.4 l/100 km; fuel consumption with discharged battery combined: 11.5-10.8 l/100 km; CO₂ emissions weighted combined 36-31 g/km; CO₂ class weighted combined: B; CO₂ class with discharged battery: G

Porsche Taycan Turbo GT with Weissach package: Energy consumption combined 21.3-20.6 kWh/100km; CO₂ emissions combined 0 g/km; CO₂ class A

Porsche 911 Carrera: Energy consumption combined 10.7-10.1 l/100km; CO₂ emissions combined 244-230 g/km; CO₂ class G

Deliveries Volkswagen Group - All drive types

Deliveries to customers by <u>market</u>	Oct Dec. 2024	Oct Dec. 2023	Delta (%)	Jan Dec. 2024	Jan Dec. 2023	Delta (%)
Western Europe	834,000	828,400	+0.7	3,258,600	3,271,000	-0.4
Central and Eastern Europe	143,300	128,600	+11.4	512,000	503,500	+1.7
North America	288,000	277,000	+4.0	1,057,000	993,100	+6.4
South America	175,200	152,500	+14.8	594,300	518,200	+14.7
China	871,500	947,000	-8.0	2,928,100	3,236,100	-9.5
Asia-Pacific Rest	80,400	95,600	-15.9	295,200	358,400	-17.6
Middle East/Africa	110,600	95,000	+16.5	382,300	359,300	+6.4
World	2,503,000	2,524,100	-0.8	9,027,400	9,239,500	-2.3

Deliveries to customers by <u>brand</u>	Oct Dec. 2024	Oct Dec. 2023	Delta (%)	Jan Dec. 2024	Jan Dec. 2023	Delta (%)
Brand Group Core	1,888,400	1,843,500	+2.4	6,689,900	6,662,200	+0.4
Volkswagen Passenger Cars	1,400,200	1,382,600	+1.3	4,796,900	4,866,800	-1.4
Škoda	255,300	224,600	+13.7	926,600	866,800	+6.9
SEAT/CUPRA	136,100	127,300	+6.8	558,200	519,200	+7.5
Volkswagen Commercial Vehicles	96,800	108,900	-11.1	408,300	409,400	-0.3
Brand Group Progressive	441,200	514,500	-14.3	1,692,500	1,918,900	-11.8
Audi	435,600	508,600	-14.3	1,671,200	1,895,200	-11.8
Bentley	3,300	3,500	-7.0	10,600	13,600	-21.5
Lamborghini	2,300	2,400	-3.9	10,700	10,100	+5.7
Brand Group Sport Luxury	84,700	77,500	+9.3	310,700	320,200	-3.0
Porsche	84,700	77,500	+9.3	310,700	320,200	-3.0
Brand Group Trucks / TRATON	88,800	88,700	+0.1	334,200	338,200	-1.2
MAN	26,800	31,700	-15.4	95,700	115,700	-17.2
Volkswagen Truck & Bus	10,100	7,400	+36.1	45,800	37,100	+23.6
Scania	28,100	28,900	-2.6	102,100	96,600	+5.7
International	23,800	20,700	+14.8	90,600	88,900	+1.9
Volkswagen Group (total)	2,503,000	2,524,100	-0.8	9,027,400	9,239,500	-2.3

Deliveries Volkswagen Group - All-electric vehicles (BEV)

Deliveries to customers by <u>market</u>	Oct Dec. 2024	Oct Dec. 2023	Delta (%)	Jan Dec. 2024	Jan Dec. 2023	Delta (%)
Europe	154,600	131,300	+17.7	447,900	472,400	-5.2
USA	12,300	20,800	-40.9	49,400	71,000	-30.5
China	59,300	74,700	-20.6	207,400	191,800	+8.1
Rest of the world	12,100	12,700	-5.1	40,100	35,800	+12.0
World	238,200	239,500	-0.5	744,800	771,100	-3.4

Deliveries to customers by <u>brand</u>	Oct Dec. 2024	Oct Dec. 2023	Delta (%)	Jan Dec. 2024	Jan Dec. 2023	Delta (%)
Brand Group Core	166,300	170,500	-2.5	539,500	549,900	-1.9
Volkswagen Passenger Cars	111,900	120,600	-7.2	383,100	393,700	-2.7
Škoda	28,800	27,200	+5.8	79,600	81,700	-2.6
SEAT/CUPRA	16,900	13,000	+29.9	48,000	45,300	+6.0
Volkswagen Commercial Vehicles	8,700	9,700	-9.8	28,800	29,300	-1.6
Brand Group Progressive	48,700	55,400	-12.1	164,500	178,400	-7.8
Audi	48,700	55,400	-12.1	164,500	178,400	-7.8
Bentley	-	-	-	-	-	-
Lamborghini	-	-	-	-	-	-
Brand Group Sport Luxury	22,700	12,700	+77.9	39,100	40,600	-3.7
Porsche	22,700	12,700	+77.9	39,100	40,600	-3.7
Brand Group Trucks / TRATON	600	900	-33.8	1,700	2,100	-17.2
MAN	350	410	-15.2	740	1,090	-32.4
Volkswagen Truck & Bus	20	50	-53.8	120	90	+31.2
Scania	80	60	+35.1	270	250	+8.1
International	150	390	-60.7	610	670	-8.5
Volkswagen Group (total)	238,200	239,500	-0.5	744,800	771,100	-3.4

Contact

Christoph Oemisch

Corporate Communications, Spokesperson Finance & Sales

+49 (0) 5361 9 18895 christoph.oemisch@volkswagen.de <u>www.volkswagen-group.com</u>

About the Volkswagen Group

The Volkswagen Group is one of the world's leading car makers, headquartered in Wolfsburg, Germany. It operates globally, with 114 production facilities in 17 European countries and 10 countries in the Americas, Asia and Africa. With around 684,000 employees worldwide. The Group's vehicles are sold in over 150 countries.

With an unrivalled portfolio of strong global brands, leading technologies at scale, innovative ideas to tap into future profit pools and an entrepreneurial leadership team, the Volkswagen Group is committed to shaping the future of mobility through investments in electric and autonomous driving vehicles, digitalization and sustainability.

In 2023, the total number of vehicles delivered to customers by the Group globally was 9.2 million (2022: 8.3 million). Group sales revenue in 2023 totaled EUR 322.3 billion (2022: EUR 279.1 billion). The operating result before special items in 2023 amounted to EUR 22.6 billion (2022: EUR 22.5 billion).