
Media information

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Volkswagen Group records higher deliveries in 2019

- **Despite shrinking overall markets, worldwide deliveries grow by 1.3 percent to 10.97 million vehicles**
- **Market share expanded in all regions, in some cases significantly**
- **Strong growth of around 80 percent in electric vehicles to more than 140,000 units**

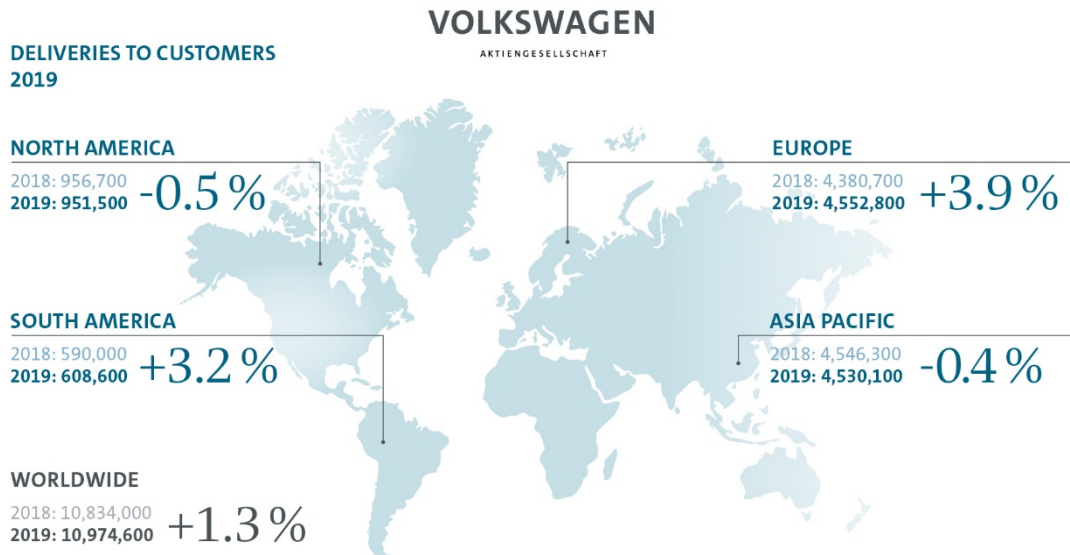
Wolfsburg, January 14, 2020 – Despite shrinking overall markets, the Volkswagen Group grew its worldwide deliveries by 1.3 percent to 10,974,600 vehicles in 2019. Market shares were expanded in all regions, in some cases significantly. Volume growth was achieved in Europe (+3.9 percent) and South America (+3.2 percent) while there were slight falls in North America (-0.5 percent) and Asia-Pacific (-0.4 percent). Strong growth was recorded with electric vehicles. As a result of many new models within the framework of the Group's electric offensive and growing interest on the part of customers, there was a rise of around 80 percent to more than 140,000 vehicles.

In detail, deliveries in the regions in 2019 developed as follows:

in **Europe**, 4,552,800 vehicles were delivered, corresponding to a rise of 3.9 percent compared with 2018. In **Western Europe**, 3,747,000 customers took delivery of a vehicle from a Group brand (+ 4.6 percent). In the domestic market of **Germany**, growth was even stronger and 1,364,000 vehicles were handed over to customers (+ 6.2 percent). In **Central and Eastern Europe**, deliveries rose by 1.1 percent to 805,800 vehicles. In **Russia**, the Group brands handed 233,600 vehicles over to customers, 1.6 percent more than in 2018.

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In the **North America** region, the Group recorded a slight fall in deliveries but was able to slightly expand its market share in an overall market which shrank more strongly. 951,500 customers of a Group brand took delivery of a new vehicle, a fall of 0.5 percent. In the **USA**, 654,200 vehicles were delivered, corresponding to a rise of 2.5 percent. In **Canada**, deliveries totaled 112,200 vehicles, a fall of 5.3 percent. In a shrinking overall market in **Mexico**, deliveries fell by 7.4 percent to 185,100 vehicles. Nevertheless, there was a slight increase in the market share.

In the **South America** region, the Group succeeded in boosting deliveries despite a fall in the overall market and therefore significantly expanded its market share. Customers took delivery of a total of 608,600 vehicles, 3.2 percent more than in 2018. In **Brazil**, the Group grew deliveries significantly by 17.1 percent to 470,400 vehicles. In **Argentina**, the overall economic situation was challenging. The Group was also affected by this trend and recorded a fall in deliveries of 39.5 percent to 71,800 vehicles, which still represented a significant increase in the market share.

In the **Asia-Pacific** region, the Volkswagen Group recorded a slight fall of 0.4 percent in deliveries to 4,530,100 vehicles. In an overall market which shrank more strongly, the market share was significantly expanded. In **China**, the Group's largest single market, deliveries in a shrinking overall market rose by 0.6 percent to 4,233,600 vehicles, leading to a significant rise in the Group's market share.

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Deliveries to customers <u>by markets</u>	Dec 2019	Dec. 2018	Delta (%)	2019	2018	Delta (%)
Europe	361,600	319,800	+13.1	4,552,800	4,380,700	+3.9
Western Europe	289,100	252,100	+14.7	3,747,000	3,583,500	+4.6
Germany	100,700	91,400	+10.2	1,364,000	1,284,800	+6.2
Central and Eastern Europe	72,500	67,700	+7.1	805,800	797,200	+1.1
Russia	24,300	24,500	-0.9	233,600	229,800	+1.6
North America	84,500	84,400	+0.0	951,500	956,700	-0.5
USA	59,100	59,500	-0.6	654,200	638,300	+2.5
South America	56,000	48,800	+14.7	608,600	590,000	+3.2
Brazil	44,600	37,100	+20.1	470,400	401,800	+17.1
Asia-Pacific	501,700	431,300	+16.3	4,530,100	4,546,300	-0.4
China (incl. HK)	469,500	402,600	+16.6	4,233,600	4,207,100	+0.6
Worldwide	1,030,800	916,200	+12.5	10,974,600	10,834,000	+1.3

Deliveries to customers <u>by brands</u>	Dec 2019	Dec. 2018	Delta (%)	2019	2018	Delta (%)
Volkswagen Passenger Cars	615,200	540,600	+13.8	6,278,300	6,244,900	+0.5
Audi	176,000	154,500	+13.9	1,845,600	1,812,500	+1.8
ŠKODA	114,700	105,100	+9.1	1,242,800	1,253,700	-0.9
SEAT	31,300	25,300	+23.4	574,100	517,600	+10.9
Porsche	26,300	21,700	+21.5	280,800	256,300	+9.6
Volkswagen Commercial Vehicles	43,500	44,000	-1.1	491,600	499,700	-1.6
MAN	13,000	12,500	+3.6	142,800	136,500	+4.6
Scania	8,500	10,000	-14.8	99,500	96,500	+3.1
Volkswagen Group (total)	1,030,800	916,200	+12.5	10,974,600	10,834,000	+1.3

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About the Volkswagen Group:

The Volkswagen Group, with its headquarters in Wolfsburg, is one of the world's leading automobile manufacturers and the largest carmaker in Europe. The Group comprises twelve brands from seven European countries: Volkswagen Passenger Cars, Audi, SEAT, ŠKODA, Bentley, Bugatti, Lamborghini, Porsche, Ducati, Volkswagen Commercial Vehicles, Scania and MAN. The passenger car portfolio ranges from small cars all the way to luxury-class vehicles. Ducati offers motorcycles. In the light and heavy commercial vehicles sector, the products include ranges from pick-ups, buses and heavy trucks. Every weekday, 664,496 employees around the globe produce on average 44,567 vehicles, are involved in vehicle-related services or work in other areas of business. The Volkswagen Group sells its vehicles in 153 countries.

In 2018, the total number of vehicles supplied to customers by the Group globally was 10,8 million (2017: 10,7 million). The passenger car global market share was 12.3 per cent. In Western Europe 22.0 per cent of all new passenger cars come from the Volkswagen Group. Group sales revenue in 2018 totalled €235.8 billion (2017: €231 billion). Earnings after tax in 2017 amounted to €17.1 billion (2017: €11.6 billion).
