

Volkswagen Group delivers 6.5 million vehicles by September

"After nine months, Volkswagen Group deliveries are around three percent down on the same period last year in a market environment that remains challenging. We grew significantly in North and South America and increased our market share. In Europe, we were able to keep our vehicle handovers to customers largely stable, but are experiencing significant headwinds from the market. The competitive situation in China is particularly intense, which is the main reason for the global decline in our deliveries. In the coming months, numerous attractive new models across all brands will strengthen our market position worldwide. In addition, however, a better cost base, particularly in Germany, is essential to remain successful in this environment in the future."

Marco Schubert, Member of the Group's Extended Executive Committee for Sales



Key figures

6.52 million vehicles delivered worldwide after 3 quarters, down 2.8 percent on the previous year (6.72 million vehicles)

Growth in North America (+7%) and South America (+15%) was offset by declines in Western Europe (-1%) and particularly in China (-10%).

506,500 vehicles worldwide BEV deliveries after 3 quarters down 4.7 percent on the previous year (531,500 vehicles)

BEV share of around 8 percent at the end of September is at the previous year's level, significantly more BEVs delivered in China (+27 percent), declining development in the USA (-26 percent). Volkswagen Group remains BEV market leader in Europe

BEV order intake in Western Europe doubled by the end of September

192,000 vehicles worldwide PHEV deliveries are around 9 percent higher than in the same period last year

despite lower deliveries (market share around 19 percent).

BEV order bank in Western Europe stands at around 170,000 vehicles, deliveries of new models such as the VW ID.7 Tourer, Audi Q6 e-tron and Porsche Macan Electric will provide a further tailwind in Q4.

Demand for vehicles with modern second-generation plug-in hybrid drives (PHEV) and purely electric ranges of up to 143 km¹ is increasing.

Development of core regions

Europe

The region as a whole declined by 0.9 percent to 2.79 million vehicles. **Western Europe** fell by 0.7 percent, while **Central and Eastern Europe** lost 1.7 percent. In the home market of **Germany**, the decline amounted to 1.6 percent.

North America

769,000 vehicles delivered represent a significant increase of 7.4 percent. The Volkswagen Group grew by 1.5 percent in the main market **USA**.

South America

At 14.6 percent, the region recorded the strongest growth to 419,100 vehicles. The largest contribution to this positive development was made by the core market of **Brazil** with growth of 19.1 percent.

Asia-Pacific

The region recorded a decline of 11.0 percent to 2.27 million vehicles. Main reason was the intense competitive situation in **China**, as a result of which Volkswagen Group deliveries fell by 10.2 percent.

Best-selling all-electric vehicles (BEV)

Volkswagen ID.4/ID.5 135,200

Volkswagen ID.3 105,900

Audi Q4 e-tron (incl. Sportback) 78,800

Škoda Enyaq (incl. Coupé) 50,800

CUPRA Born 29,600

Audi Q8 e-tron (incl. Sportback) 23,900

Volkswagen ID.7 (incl. Tourer) 22,200

Volkswagen ID. Buzz (incl. Cargo) 20,000

¹⁾ Volkswagen Golf 1.5 eHybrid: energy consumption weighted combined 15.7-14.7 kWh/100 km plus 0.4-0.3 l/100 km; fuel consumption with discharged battery combined: 5.3-5.0 l/100 km; CO₂ emissions weighted combined 9-6 g/km; CO₂ class weighted combined: B; CO₂-class with discharged battery: D-C

Deliveries Volkswagen Group - All drive types

Deliveries to customers by market	Jul. - Sep. 2024	Jul. - Sep. 2023	Delta (%)	Jan. - Sep. 2024	Jan. - Sep. 2023	Delta (%)
Western Europe	743,600	799,300	-7.0	2,424,400	2,442,600	-0.7
Central and Eastern Europe	117,000	121,500	-3.7	368,600	374,900	-1.7
North America	273,800	257,400	+6.4	769,000	716,100	+7.4
South America	163,800	144,400	+13.4	419,100	365,700	+14.6
China	711,500	837,200	-15.0	2,056,600	2,289,100	-10.2
Asia-Pacific Rest	70,300	91,700	-23.4	214,800	262,700	-18.3
Middle East/Africa	96,400	91,900	+4.9	271,700	264,300	+2.8
World	2,176,300	2,343,300	-7.1	6,524,300	6,715,400	-2.8

Deliveries to customers by brand	Jul. - Sep. 2024	Jul. - Sep. 2023	Delta (%)	Jan. - Sep. 2024	Jan. - Sep. 2023	Delta (%)
Brand Group Core	1,613,600	1,701,700	-5.2	4,801,500	4,818,800	-0.4
Volkswagen Passenger Cars	1,176,400	1,259,500	-6.6	3,396,800	3,484,200	-2.5
Škoda	222,700	210,000	+6.0	671,300	642,200	+4.5
SEAT/CUPRA	124,700	130,400	-4.4	422,100	391,800	+7.7
Volkswagen Commercial Vehicles	89,800	101,800	-11.8	311,300	300,500	+3.6
Brand Group Progressive	407,400	484,900	-16.0	1,251,400	1,404,400	-10.9
Audi	402,600	479,500	-16.0	1,235,600	1,386,600	-10.9
Bentley	1,900	3,000	-35.6	7,400	10,100	-26.6
Lamborghini	2,900	2,400	+18.7	8,400	7,700	+8.6
Brand Group Sport Luxury	70,100	75,400	-7.0	226,000	242,700	-6.9
Porsche	70,100	75,400	-7.0	226,000	242,700	-6.9
Brand Group Trucks / TRATON	85,300	81,400	+4.8	245,400	249,500	-1.6
MAN	19,800	28,000	-29.4	68,900	84,000	-18.0
Volkswagen Truck & Bus	12,400	9,600	+28.4	35,700	29,700	+20.5
Scania	21,700	21,400	+1.6	74,000	67,700	+9.3
International	31,500	22,400	+40.5	66,800	68,200	-2.1
Volkswagen Group (total)	2,176,300	2,343,300	-7.1	6,524,300	6,715,400	-2.8

Deliveries Volkswagen Group - All-electric vehicles (BEV)

Deliveries to customers by market	Jul. - Sep. 2024	Jul. - Sep. 2023	Delta (%)	Jan. - Sep. 2024	Jan. - Sep. 2023	Delta (%)
Europe	109,200	124,000	-11.9	293,300	341,100	-14.0
USA	11,900	20,500	-41.7	37,100	50,300	-26.2
China	57,500	54,700	+5.2	148,100	117,100	+26.5
Rest of the world	10,700	10,800	-0.7	28,100	23,100	+21.4
World	189,400	209,900	-9.8	506,500	531,500	-4.7

Deliveries to customers by brand	Jul. - Sep. 2024	Jul. - Sep. 2023	Delta (%)	Jan. - Sep. 2024	Jan. - Sep. 2023	Delta (%)
Brand Group Core	142,300	152,100	-6.5	373,200	379,400	-1.6
Volkswagen Passenger Cars	102,700	108,200	-5.1	271,200	273,000	-0.7
Škoda	21,300	23,100	-7.8	50,800	54,400	-6.7
SEAT/CUPRA	12,900	13,500	-4.4	31,200	32,300	-3.7
Volkswagen Commercial vehicles	5,400	7,300	-26.3	20,000	19,600	+2.2
Brand Group Progressive	39,100	47,400	-17.4	115,800	123,000	-5.9
Audi	39,100	47,400	-17.4	115,800	123,000	-5.9
Bentley	-	-	-	-	-	-
Lamborghini	-	-	-	-	-	-
Brand Group Sport Luxury	7,400	9,900	-25.0	16,400	27,900	-41.0
Porsche	7,400	9,900	-25.0	16,400	27,900	-41.0
Brand Group Trucks / TRATON	500	500	-1.3	1,100	1,200	-4.4
MAN	150	280	-46.7	380	670	-43.0
Volkswagen Truck & Bus	10	10	+180.0	100	40	+139.0
Scania	80	40	+81.8	190	190	+0.0
International	290	210	+37.0	460	280	+65.1
Volkswagen Group (total)	189,400	209,900	-9.8	506,500	531,500	-4.7

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About the Volkswagen Group

The Volkswagen Group is one of the world's leading car makers, headquartered in Wolfsburg, Germany. It operates globally, with 114 production facilities in 19 European countries and 10 countries in the Americas, Asia and Africa. With around 684,000 employees worldwide. The Group's vehicles are sold in over 150 countries.

With an unrivalled portfolio of strong global brands, leading technologies at scale, innovative ideas to tap into future profit pools and an entrepreneurial leadership team, the Volkswagen Group is committed to shaping the future of mobility through investments in electric and autonomous driving vehicles, digitalization and sustainability.

In 2023, the total number of vehicles delivered to customers by the Group globally was 9.2 million (2022: 8.3 million). Group sales revenue in 2023 totaled EUR 322.3 billion (2022: EUR 279.1 billion). The operating result before special items in 2023 amounted to EUR 22.6 billion (2022: EUR 22.5 billion).