

Disclaimer

The following presentations as well as remarks/comments and explanations in this context contain forward-looking statements on the business development of the Volkswagen Group. These statements are based on assumptions relating to the development of the economic, political and legal environment in individual countries, economic regions and markets, and in particular for the automotive industry, which we have made on the basis of the information available to us and which we consider to be realistic at the time of going to press. The estimates given entail a degree of risk, and actual developments may differ from those forecast. All figures are rounded, so minor discrepancies may arise from addition of these amounts.

At the time of preparing these presentations, it is not yet possible to conclusively assess the specific effects of the latest developments in the Russia-Ukraine conflict on the Volkswagen Group's business, nor is it possible to predict with sufficient certainty to what extent further escalation of the Russia-Ukraine conflict will impact on the global economy and growth in the industry in fiscal year 2024.

Any changes in significant parameters relating to our key sales markets, or any significant shifts in exchange rates, energy and other commodities or the supply with parts relevant to the Volkswagen Group will have a corresponding effect on the development of our business. In addition, there may also be departures from our expected business development if the assessments of the factors influencing sustainable value enhancement and of risks and opportunities presented develop in a way other than we are currently expecting, or if additional risks and opportunities or other factors emerge that affect the development of our business.

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This information does not constitute an offer to exchange or sell or an offer to exchange or buy any securities.



Volkswagen Group Introduction

Volkswagen - Mobility for Generations to Come

PLANNING ROUND



114 production facilities in 19 European and 10 countries in the Americas, Asia and Africa



GREAT BRANDS

684,000 employees
150 countries



9.2 million deliveries in 2023



Financial Services, Mobility Solutions and Battery



9 car & 4 truck brands
Up to 250,000 cars
produced per week



Why Volkswagen is an attractive investment



Unique portfolio of:

- Volume, premium & luxury passenger car brands
- Leading truck brands
- Financial Services and Mobility offering attractive solutions for our customers
- Extensive renewal of model portfolio in 2024/25



Global reach, highly
synergetic brand groups with
shared platforms offering
drivetrain flexibility, localized
R&D and product /
technologies centered around
market needs, providing
attractive profit opportunities



Ambitious 2027 Group targets¹:

- 5-7% revenue CAGR
- 8-10% return on sales

Automotive:

- <11% investment ratio
- ~60% cash conversion

Management incentivation aligned towards targets



Strong balance sheet and robust automotive net liquidity position.

Commitment to attractive shareholder returns:

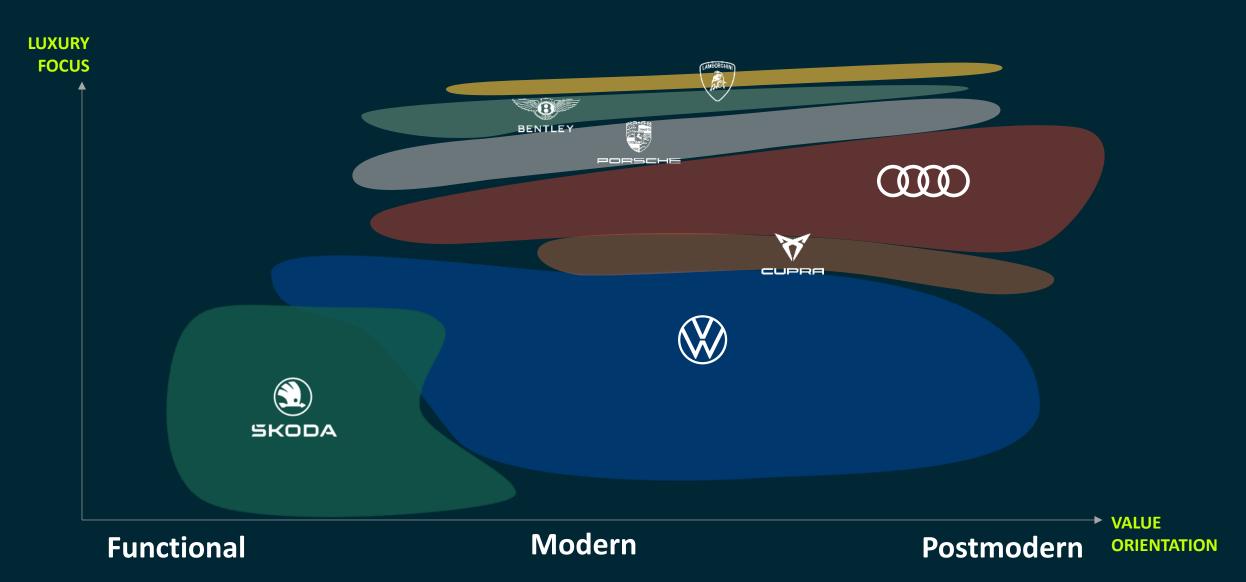
 ≥30% mid-term payout ratio strategic target

Full commitment to the Paris Climate Agreement and the decarbonization of future mobility

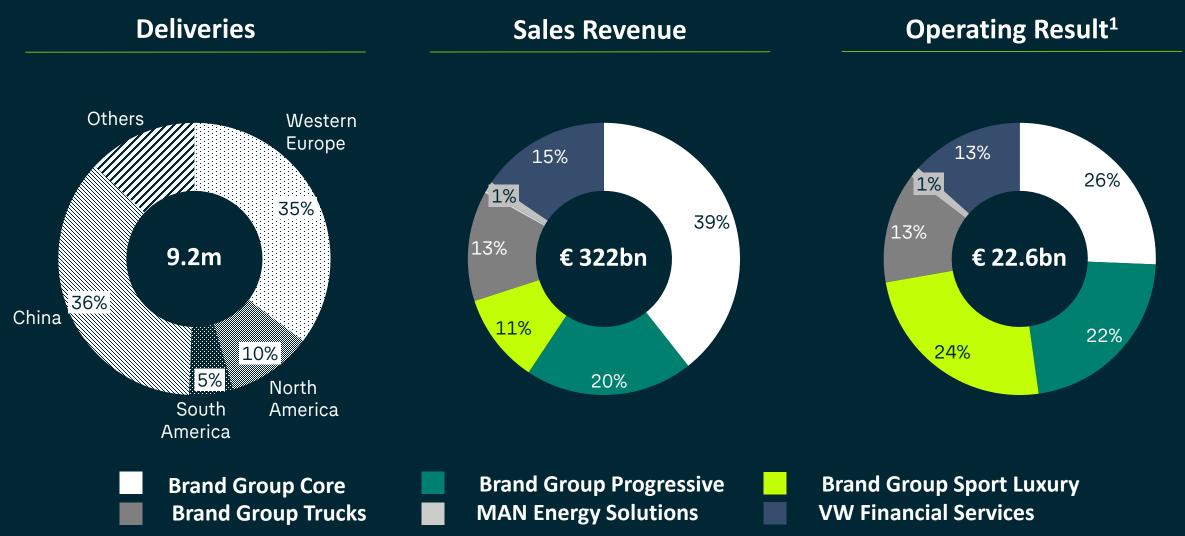
Unrivalled portfolio: leading market positions

Segment	Market position	n Volkswagen Group brands				
Modern Luxury ¹	1 st	PORSCHE				
Luxury	1 st	BENTLEY				
Premium	Top 3	O COCO				
Volume	Top 4	SKODA SERT CUPRE Compercial Vehicles				
Trucks	Top 2	SCANIA INTERNATIONAL Truck				

Unrivalled portfolio with significant upside potential



FY 2023: Diversified by geography, brand groups and segments



1. Excluding "Others" € -2,445 m

Leading global presence

Market share, FY2023 (in %)1

North America

~5%

Europe

~23%

South America

~13%

China

~14%

FY 2023 Financial performance of brand groups

	Core	Progressive	Sport Luxury	Trucks
Vehicle Sales (in m units)	4,826	1,282	334	339
Sales Revenue (in € mn)	137,770	69,865	37,349	45,731
Operating Profit (in € mn) (RoS in %)	7,273 (5.3%)	6,280 (9.0%)	6,938 (18.6%)	3,715 (8.1%)
Net Cash Flow (in € mn)	5,625	4,740	2,732	2,732

FY 2023 Financial performance

	CARIAD	PÜWERED MATTERIES, FOR GENERATIONE TO COM-		VOLKSWAGEN GROUP	
	Cariad	Battery incl. PowerCo		Consolidation	Mobility
Sales Revenue (in € mn)	1,078	0,031		-24,350	50,765
Operating Profit (in € mn) (RoS in %)	-2,392 (n/m)	-417 (n/m)		-2,445 (n/m)	3,253 6.4%
Net Cash Flow (in € mn)	-2,988	-0,830		-	-



Strategy

Volkswagen Group Steering Matrix

Four technology platforms foster cooperation among brand groups



Clear path to BEV competitiveness & one architecture





2 BEV architectures¹



3 "Pioneer" BEV architectures



4 ICE architectures

2007

2019

2024/25

Today: Complexity due to multiple platforms

BEV competitiveness with MEB+ & PPE

Future: SSP as single backbone

Clearly defined software strategy tailored to regional needs



E/E architectures & vehicle software created with partners

CARIAD with key role in ADAS, infotainment, connectivity & back-end

Global sharing of best practice via knowledge transfer

Rivian | VW Group Technologies JV aims for software adaption for MEB/PPE models and allows for early convergence of software stack



Fitting seamlessly into global software strategy

First MEB vehicle with JV tech planned for 2027

Earlier convergence & higher cost efficiency

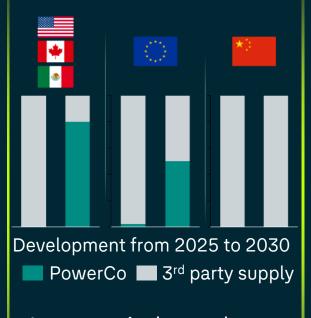
Unified cell approach and PowerCo for superior batteries

Superior and flexible unified cell



Low complexity
High standardization
Adaptable cell chemistry
Unlocking cost advantage

Regionally tailored make and buy mix



Increase independency
Reflect regulations
NAR IRA compliance
Strong competition in CN

PowerCo & VW Group: Amplifying strength

Production ramp-up

2025 SOP Salzgitter

2026 SOP Valencia

*

2027 SOP St. Thomas

Strategic tech partner
Localizing footprint
Flexible stage-gated
ramp-up

Vertical integration and diversification



Controlled cost drivers >80% of raw mats secured Cathode: JV with Umicore Diversified: Energy storage

Vertical Integration: Balanced approach to commodities securitization

Instruments

Secured until 2029¹

>>> Financial Hedging

Long-term supply contracts

Investments & Partnerships

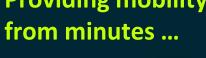
Up to ~30% for critical BEV – commodities

(Cobalt, nickel, lithium)

One mobility platform

Providing mobility







Micro

ONE FLEET¹







Share Robotaxi



Subscribe Rent





via 3rd party

... to years





Lease

Finance



Brands as face to the customer



Integrated mobility platform as backbone



ONE FLEET¹ operated by Europear Mobility Group

Brand Group Core

Most loved, bold, inspiring brands in volume segment







Clear differentiation across brands



Focus on costs & capital efficiency



Scale benefits in entry level BEV segment

Brand Group Progressive

Progressive premium with technological edge



Significant

portfolio renewal

in 2024 & 2025







products and technologies

Enhanced focus on China & North **America**

New ICE generation enabling flexible **BEV** transition

Brand Group Sport Luxury

The brand for those who follow their dreams



Iconic brand and heritage with personal product

Structural growth in exclusive segment

Sustainable luxury with scale benefits

Resilient **Performance**

Brand Group Trucks

A transportation powerhouse



Leverage
TRATON
Modular System

Widen BEV offering and drive ICE transition

Increased services, solutions and regional coverage

Target of **9-11%**RoS in 2029

Supported by targets on individual brand group level

	Core	Progressive	Sport Luxury ¹	TRATON Group ¹
	Mid-term	Mid- Strategic term Target	Mid- Strategic term Target	2029
Return on Sales ²	8%	12% 14%	19%4 20%4	9-11%6
Cash Conversion Rate ³	60%	75%	60% ⁵	80%7
BEV Share ⁸ [%]	35% 50%	40% 75%	50%9 80%9	

Strategic Priorities for China: "In China, for China"

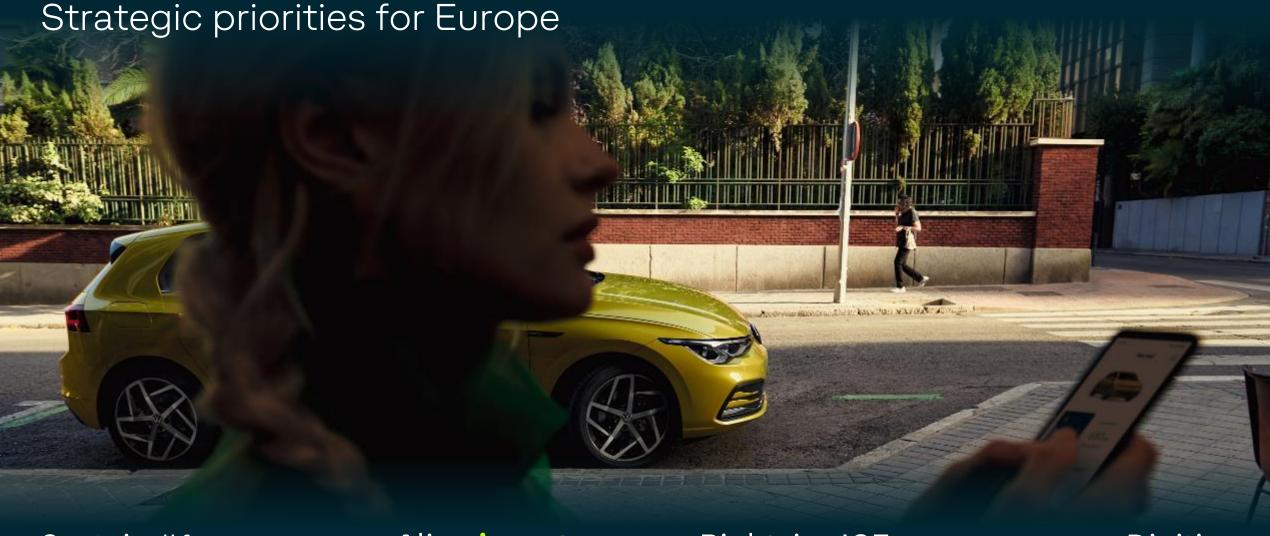


Attractive product offering leveraging smart partnerships

Leverage CMP to increase cost competitiveness in A-Main segment

Localized R&D and onecentral zonal E/E
architecture (CEA)

By 2030: 4m vehicles, ~15% market share,~€ 3bn proportionate OP¹



Sustain #1 in home market

Align invest with profit pool

Rightsize ICE production capacity

Digitize dealer network

Strategic priorities for North America



Tailored product portfolio

New regional governance

Localization of value chain

Unique opportunity with Scout

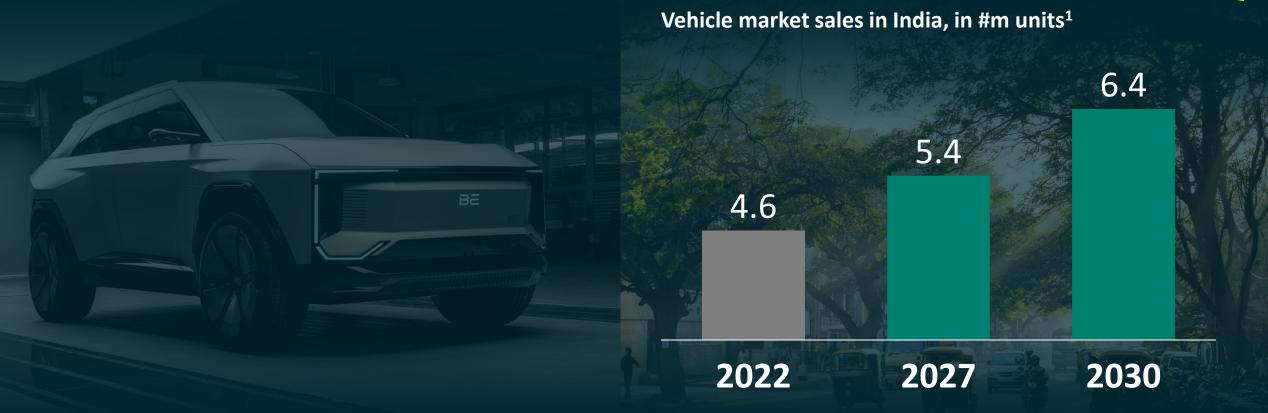
Significant potential beyond core regions: South America



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Significant potential beyond core regions: India





Asset-light growth opportunity

Opt-in for **Group technology**

Agreed term sheet with Mahindra

Volkswagen Group financial targets

	Actual 2023	Guidance 2024	Mid-term 2027	Strategic Target 2030
Group Sales Revenue	€ 322.3bn	~€320bn	5-7%	In-line with industry
Group Operating Profit ¹	€ 22.5bn	~ € 18bn		
Group Return on Sales¹	7.0%	~ 5.6%	8-10%	9-11%
Automotive Investment ratio ^{2,5}	13.5%	13.5% to 14.5%	<11%	~9%
Automotive Cash Conversion Rate ^{3,4,5}	57%		~60%	>60%
Automotive Net cash flow ⁵	€ 10.7bn	~ € 2bn ⁶		
Automotive Net Liquidity	€ 40.3bn	€ 36 to €37bn		

^{1.} Before special items | 2. Capex & R&D combined for Automotive Division as % of Automotive revenue | 3. Reported Net Cash Flow divided by Operating Result after special items of the Automotive Division | 4. Calculated against mid-point of Guidance | 5. Automotive Division includes the Passenger car & commercial vehicles (incl. Power Engineering) business 6. Including expenses of around € 3.5bn for M&A, of which approximately €2bn is attributable to expenses in connection with the planned joint venture with Rivian.



Capital Allocation

Clear capital allocation strategy across functions & brands

Capex & R&D combined for the Automotive Division as % of Automotive revenue; cum. over the mid-term¹



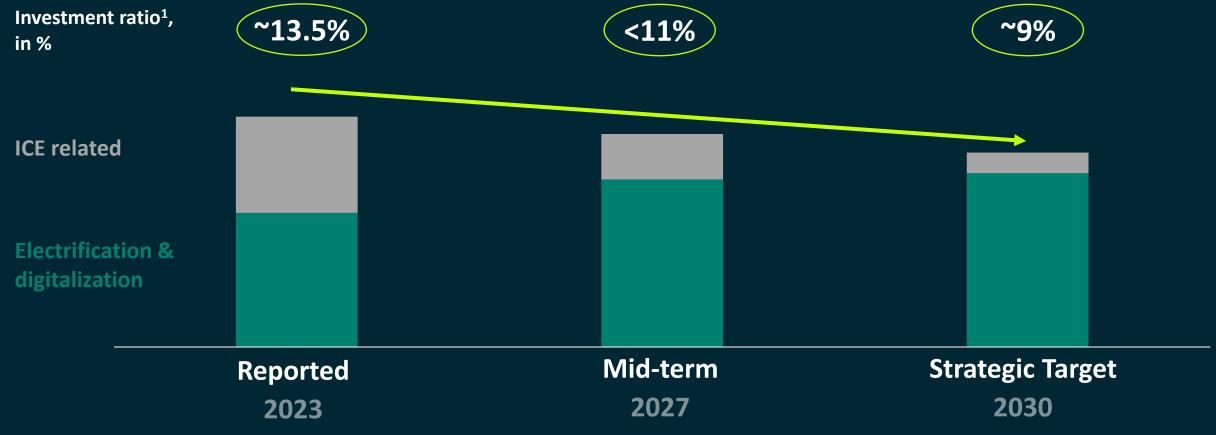
Competitive top-down capital allocation

Focus on core brands & competitiveness

Batteries & strategic Group topics temporarily 'on top'





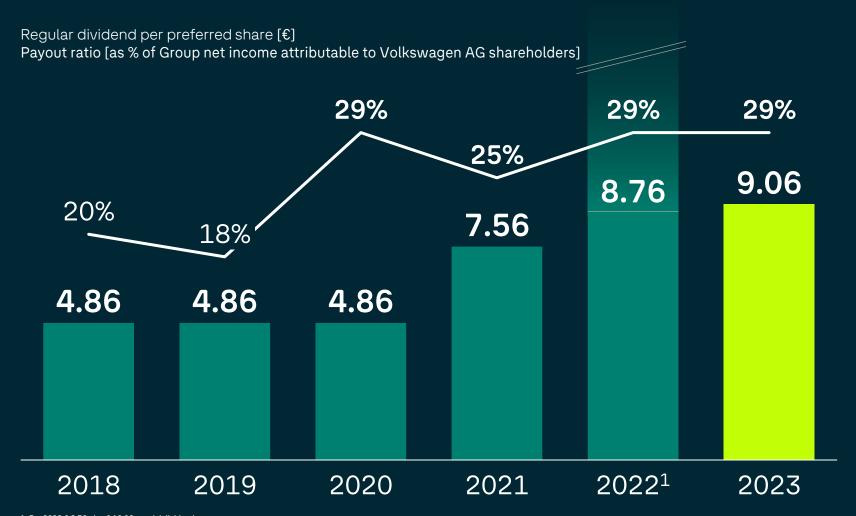


Parallel investments in ICE fading out

Shift to electrification & digitalization investments

Decrease investments as % of auto revenues

Commitment to attractive shareholder returns



Dividends paid **for period 2021-2023** totaling

∑ € 22bn

υр from Σ € 18bn for 2011-2020 period

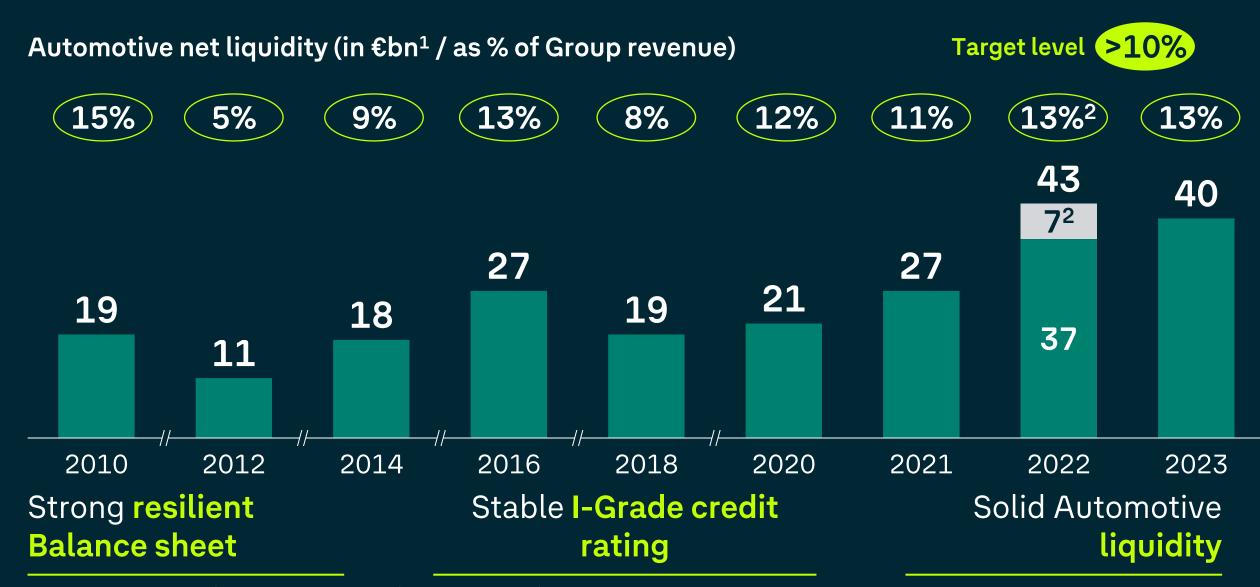
Committed to strategic target

≥30%

payout ratio on reported net income

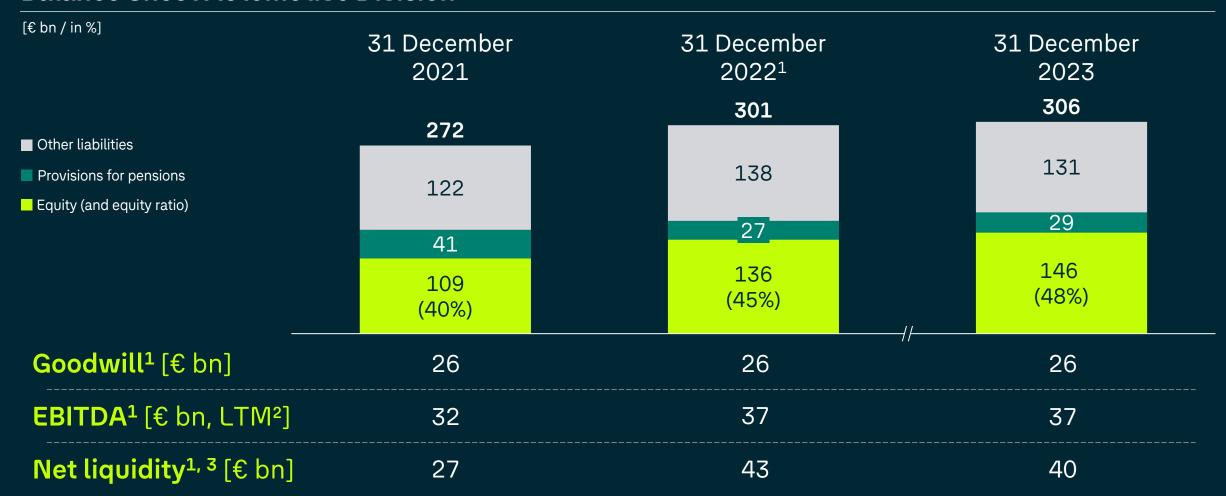
1. For 2022 € 8.76 plus € 19.06 special dividend

Balance sheet strength improved over the cycle



Solid Financial Foundation of Automotive Division Resilience further enhanced

Balance Sheet Automotive Division





9M/2024 Results

Volkswagen Group Highlights Q3 2024



ID.7 GTX - New performance model with all-wheel drive; Pro S with range test of 794km



VW Transporter: more space and payload as well as improved towing capacity & economy



ID.UNYX marks the start of a new product line with more models to come in China for China



Škoda Elroq expands BEV portfolio with first fully electric compact SUV at ~€ 33,000

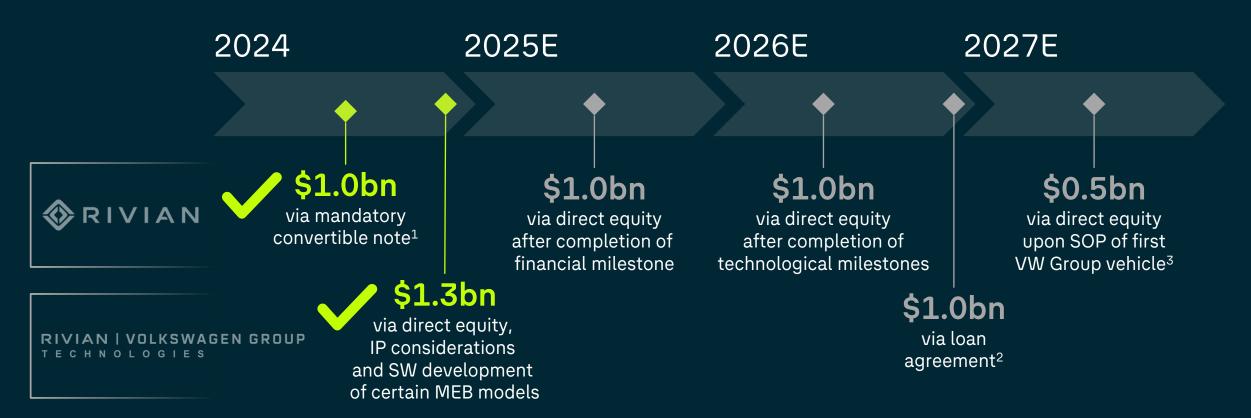


Audi A6 e-tron representing Audi's transformation to leading BEV provider



Porsche 911 – Unique anniversary model, the 911 Turbo 50 Years / new GT3 on sale

JV with Rivian - Next key milestones achieved since announcement in June 2024



Intention to invest up to \$5.8bn until 2027

First VW Group vehicle with JV tech planned for 2027

Additional invest⁴ to be offset by lower cost in JV

World Premiere of Scout Motors

Scout revealed its first two vehicles: Traveler SUV & Terra Pickup



Highly profitable segments: Pickups & Rugged SUVs

Strengthening VW Group position in North America in the long term

Introduction of a gasoline range extender option

Volkswagen Group Deliveries

Deliveries to customers after 9M ~3% below prior year; Q3: ~7% below prior year



Global deliveries after 9M at 6.5m vehicles

9M BEV deliveries at 507k units (-5% YoY), BEV share at ~8%

Worldwide market share at ~11%

Volkswagen Group Deliveries by Regions

9M 2023 9M 2024

Continued growth in North & South America, China and Europe lower YoY



BEV Deliveries Year-to-date

Softer market demand for BEVs in Europe & US partially compensated by growth in China

Top BEV Models 9M 2024

Quarterly Development





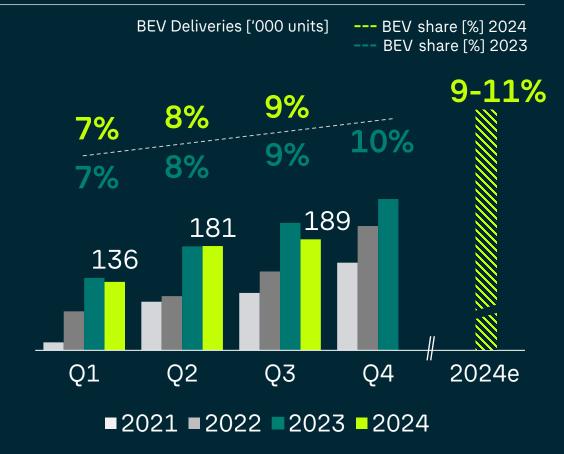






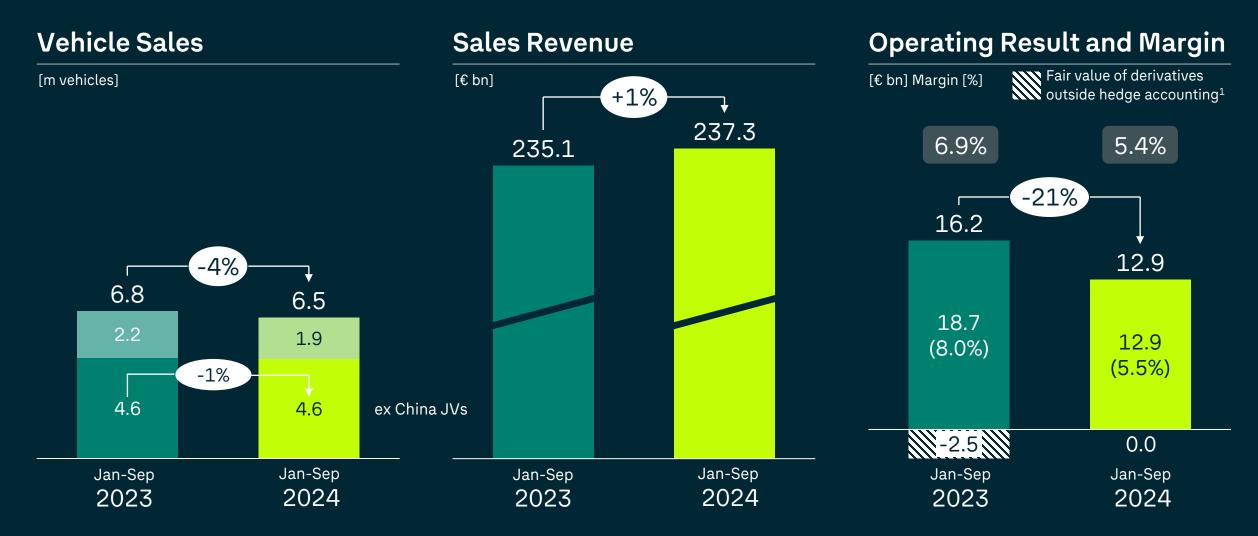






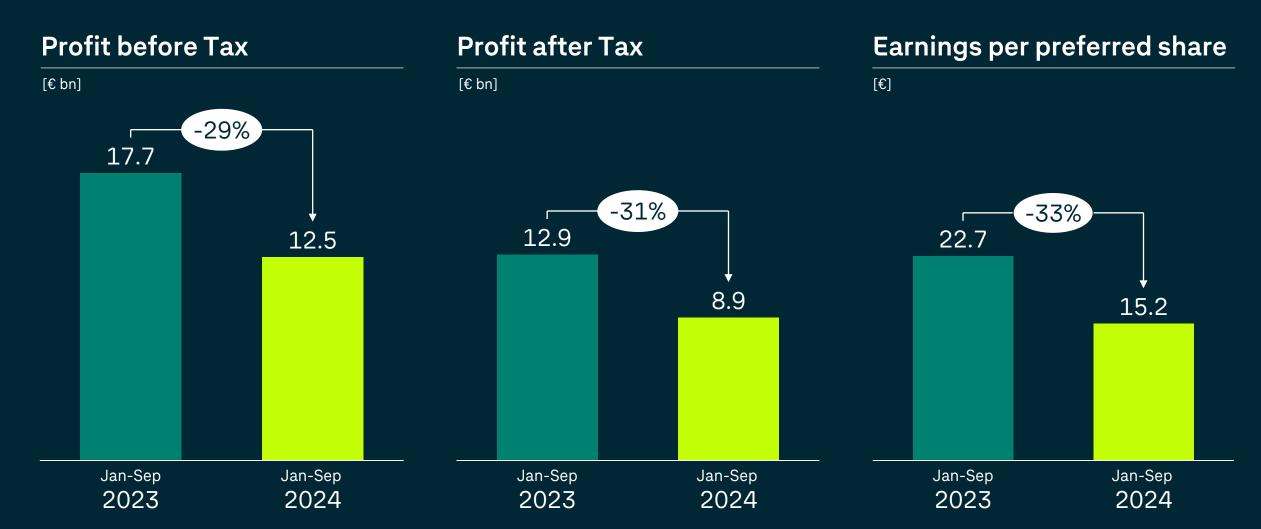
Financial Overview

Operating result impacted by Brand Group Core performance and significant restructuring



Financial Overview

Pre-tax earnings as well as net income impacted by lower operating and financial result



Note: Previous year adjusted (IFRS 17)

Reconciliation from Reported to Underlying Operating Result Reported Operating Result held back by non-operating factors of € 2.5bn / 110bps in 9M

Operating Result & Margin



Non-Operating Factors Impacting Results

- -€ 2.2bn restructuring expenses (mainly BGC and BGP)
- -€ 0.2bn deconsolidation VW Bank Rus (Financial Services)
- -€ 0.1bn MAN Energy Solutions (parts of gas turbine business)



-€ 1.2bn restructuring expenses (the vast majority at BGP)

Automotive Net Cash Flow and Net Liquidity

Solid Q3 Net Cash Flow of € 3.4bn supported by reduction in working capital

[€ bn]

Rep. Net Cash Flow [CCR]^{1, 2}

[€ bn, in %]

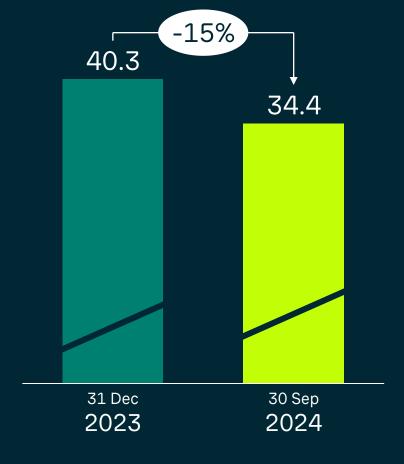
'Clean' Net Cash Flow^{1, 3}

Net Liquidity¹

[€ bn]

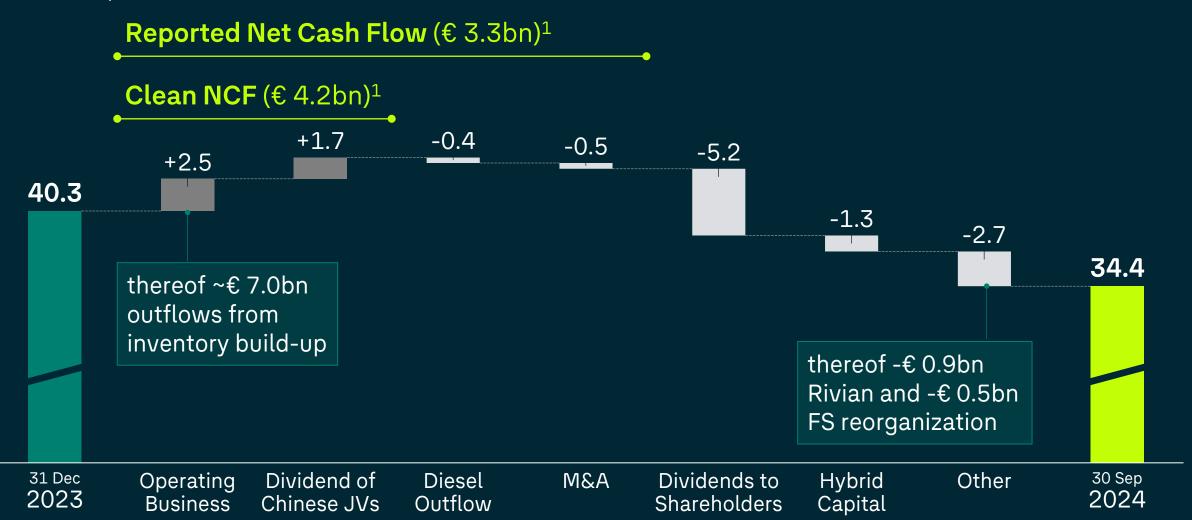






Automotive Net Liquidity

Financial position at solid level



1. Automotive Division

Operating Result Passenger Cars

Results affected by higher fixed costs, including € 2.2bn restructuring; pricing stabilized in Q3

Operating Result



Overview 9M 2024 Brand Groups

Results held back by restructuring at BGC and BGP, supply chain shortages & higher fixed costs

	Core	Progressive —————	Sport Luxury		
Sales Revenue [€ bn]	101.5 (flat)	46.3 (-8%)	25.9 (-7%)		
Operating Result [€ bn]	4.5 (-10%) 5.2 underlying	2.1 (-55%) ~3.8 underlying	3.8 (-28%)		
Operating Margin [%]	4.4 (-0.5ppts) 5.2 underlying ²	4.5 (-4.6ppts) ~8 underlying ³	14.6 (-4.3ppts)		
Net Cash Flow CCR¹ [€ bn, %]	2.9 64%	3.8 182%4	1.2 33%		

Overhead Cost Development Automotive Division

Overhead cost Automotive Division¹



1. Excluding R&D and depreciation

Automotive Investment Ratio

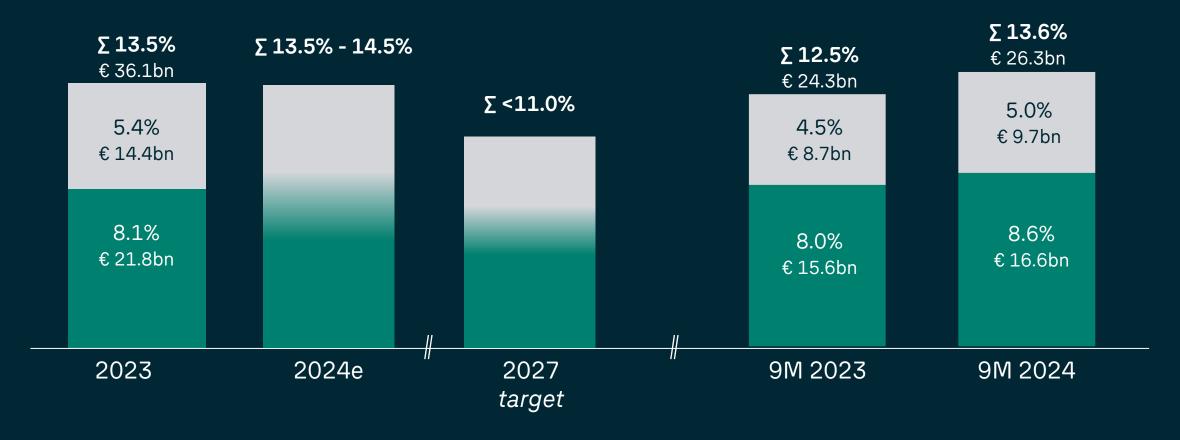
Spend levels peaking in 2024

R&D / Capex - Absolute and Ratio (Automotive Division)

[in % of automotive sales revenues, € bn]

■CAPEX

R&D



China Joint Ventures: Proportionate Operating Result

9M results 37% below previous year, full year outlook confirmed





ICE leadership strengthened

Operating results lower YoY due to VCTC ramp-up, NEV Co. consolidation and fierce competitive environment

Proportionate operating result expected at around € 1.6bn in FY 2024

Volkswagen Group Outlook for 2024

	Actual FY/2023	YTD 9M/2024	Outlook FY/2024 updated on Sept 27, 2024
Sales Revenue	€ 322.3bn	€ 237.3bn	around € 320bn
Operating Margin / Result	7.0%	5.4%	around € 18bn (corresponding to 5.6%)
Automotive Investment Ratio ¹	13.5%	13.6%	13.5% to 14.5%
Automotive Reported Net Cash Flow	€ 10.7bn	€ 3.3bn	around € 2bn²
Automotive Net Liquidity	€ 40.3bn	€ 34.4bn	€ 36bn to € 37bn

Solid Q4 expected driven by higher volume and mix

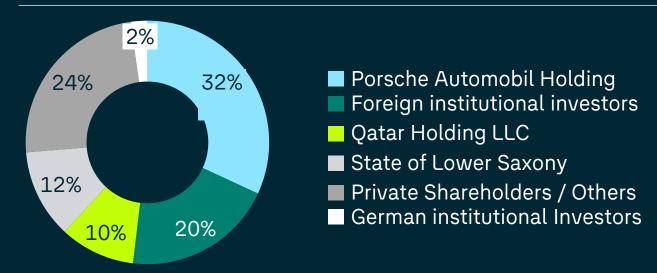
Order book providing visibility beyond 2024

Non-recurring expenses of € 2.6bn considered

Sustainability & Governance

Volkswagen Share Information

Shareholder Structure as of December 31, 2023



ESG Rating Coverage and Memberships

ESG:

MSCI World SRI
Sustainalytics
Institutional Shareholder Services (ISS)
Standard & Poors (S&P)
Moodys ESG Solutions

Memberships:

United Nations Global Impact

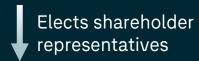
Volkswagen Share Data and Indices

	Ordinary Shares	Preferred Shares
ISIN	DE0007664005	DE0007664039
WKN	766400	766403
Deutsche Börse / BBG	VOW	VOW3
Reuters	VOWG.DE	VOWG_P.DE
Primary market indices	CDAX, Prime All Share, MSCI Euro, S&P Global 100 Index	DAX, CDAX, EURO STOXX, EURO STOXX 50, EURO - SXAP, Prime All Share, MSCI Euro
Exchanges	Berlin, Duesseldorf, Hanover, Mur	 Frankfurt, Hamburg, nich, Stuttgart, Xetra

Volkswagen Group Governance: Two-Tier Board System

Shareholders' Meeting

Shareholders exercise their rights of participation and control







Ratifies



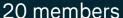
Executive Committee

Mediation¹

Committee

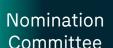


Supervisory Board



10 shareholder representatives 10 employee representatives

Chairman: Hans Dieter Pötsch



Audit

Committee







The Supervisory Board is responsible for monitoring the Management and approving important corporate decisions. Moreover, it appoints the Members of the Board of Management and conforms to the German Co-determination Act.



Appoints, **Monitors** and Advises



Reports

Management Board

Currently 9 members Chairman: Dr. Oliver Blume

The Management Board is responsible for managing the company in accordance with the applicable law, the Articles of Incorporation, and the By-Laws of the Supervisory and Management Boards, while taking into

account the resolutions of the Shareholders' Meeting.

The work of the Management Board of Volkswagen AG is supported by the boards of the brands and regions as well as by the other group business units and holdings.

1. in accordance with Article 27, Section 3 of the German Co-determination Act (MitbestG

ESG: Integral Part of bonus of Management Board since 2021

Functionality of the Annual Bonus



Key facts

- Basic continuation of the previous system (introduced in 2017)
- Starting with 2021 financial year, ESG multiplier is added as new dimension
- Defines a balance between financial key performance indicators and ESG targets
- Performance measures reflect Volkswagen's strategy and transformation process

Impact-driven ambition towards sustainable mobility



Clear Group framework with four dimensions

TOP KPI set to enhance sustainability profile

Position **brands** in their **specific environment**

TOP KPIs for focused business steering

Dimensions

TOP KPIs Sustainability



- 1 Reduction of CO_{2eq} Inventory (e.g., DKI)
- 2 Share of Circular Materials
- 3 Biodiversity-Index



- Proportion of diversity in management
- (5) Ø qualification hours per employee
- 6 Lost Time Injury Frequency Rate



- Sustainability Performance of supplier in S-Rating
- (8) Global Reputation KPI
- (9) Social impact by donations and projects



- (10) Revenues from sustainable business models
- (11) Share of BEV
- (12) Share of Green Bonds

Business Driver

Buying Behavior

Employer Attractiveness

Social License to Operate

Conditions for Refinancing

Sustainable Development Goals





























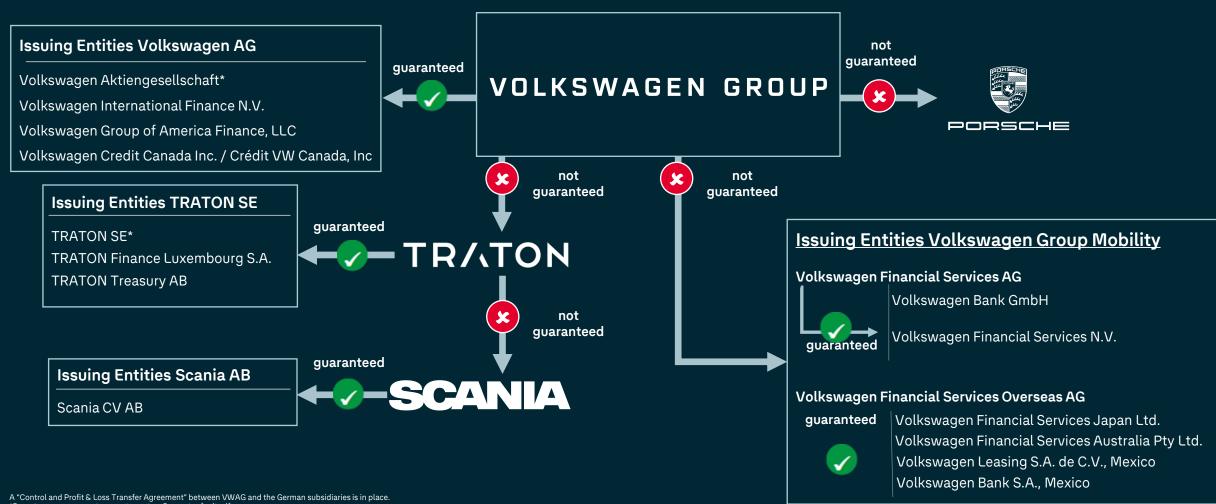
Overview of the targets, TOP KPIs and indicators

No. Dimen	ion Target	ТОР КРІ	Year	Quanti.	Disclosed E = Explicit I = Implicit N = No	Quanti. Performance (FY2023)	Reference	Further Info	
01	The Volkswagen Group wants to become a net-carbon-	Reduction Scope 1+2 of CO _{2eq}	2030	-50%	E	-33.7% ²	2018	Carbon Neutrality in 2040 (-90%)	
OI	neutral company.	Inventory Scope 3 Cat.11	2030	-30%	ر	-12% ^{3,4}	2016	Carbon Neutrality in 2050 (-90%)	
₀₂ Nature	The Volkswagen Group is working to continuously reduce our demand of primary resources.	Share of Circular Materials	2040	40% ¹	N	on track	body weight		
03	The Volkswagen Group supports biodiversity.	Biodiversity-Index						KPI in development	
0.4	The Volkswagen Group fosters a diverse, inclusive, and	Proportion of Women	2025	20.2%	E	19.2%			
04	holistic non-discriminatory culture.	diversity in Internation- management alization	2025	25%	E	25.6%			
05 Our Peop	The Volkswagen Group wants to be a unique employer leading teams to success.	Ø Qualification hours per employee	2030	30h	E	22.1h/ employee	Average: 2015 to 2019	The baseline value is 22.3 hours and is the average for the years 2015 to 2019.	
06	The Volkswagen Group stands for excellent health and safety at work.	Lost Time Injury Frequency Rate	2040	< 1	E	3.6		Value per 1 million hours worked	
07	The Volkswagen Group shapes responsible and sustainable supply chains.	Sustainability Performance of supplier in S-Rating	2040	> 95%	E	79%		Revenue percentage of direct suppliers with a positive S rating in total procurement volume	
08 Society	The Volkswagen Group is a reliable partner.	Global Reputation KPI						KPI in development	
09	The Volkswagen Group increases the positive social impact of its actions.	Social impact by donations and projects						KPI in development	
10	The Volkswagen Group identifies and promotes	Revenues from sustainable business models						KPI in development	
11 Business	sustainability-related business areas.	Share of BEV	2030	50%	E	8.3%		Brand- and regional specific targets	
12	The Volkswagen Group strengthens and intensifies sustainable financing.	Share of Green Bonds	2030 2040	30% 50%	ı	13.3% ⁵		Excluding Porsche AG & TRATON SE	

^{1.} Ambition 2040 (world excl. China) for vehicle projects with SOP in 2040 and beyond ²absolute reduction target ³intensity target measured per vehicle km ⁴based on assumptions and information from markets EU+3, US, CN; value may be subject to change with base year recalculation process [see Group Sustainability Report 2023, p. 64] ⁵point of reference: 11.01.2024

Group Financing

Overview of financing entities of the Volkswagen Group

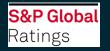


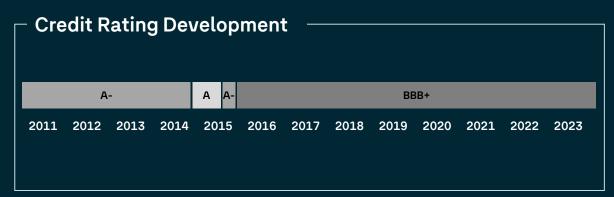
^{*}Parent company cannot guarantee act as Guarantor for itself

Strong credit metrics and ratings

Testifying a diversified product landscape and resilient and integrated business model

Volkswagen Groups Credit Positioning











KPIs according to Moody's methodology

Strong credit metrics and ratings

Testifying a diversified product landscape and resilient and integrated business model

Volkswagen Groups Credit Positioning MOODY'S









KPIs according to Moody's methodology

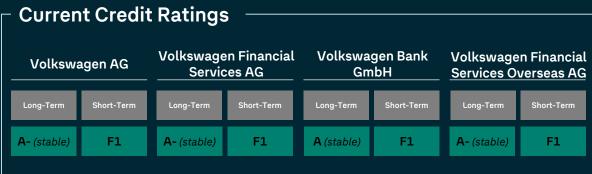
Strong credit metrics and ratings

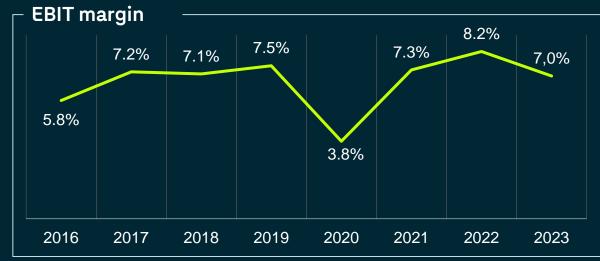
Testifying a diversified product landscape and resilient and integrated business model

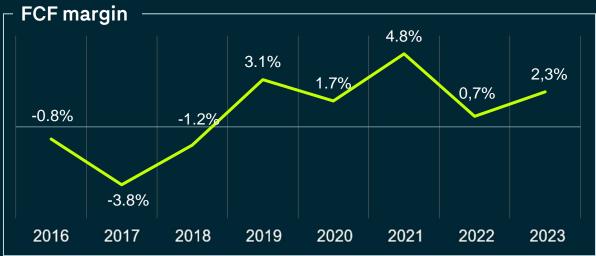
Volkswagen Groups Credit Positioning FitchRatings











KPIs according to Fitch's methodology

Well-balanced debt maturity profile

Volkswagen Group's Funding Mix in % (as of September 30, 2024)



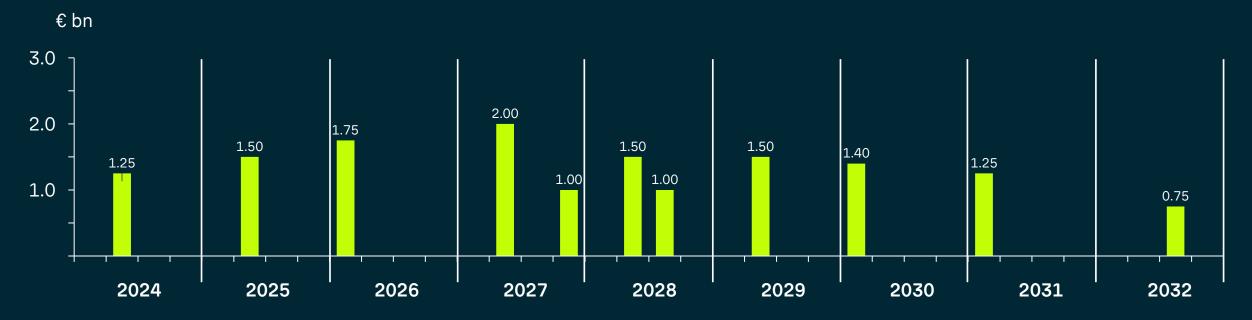
Sums may differ due to rounding effects.

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Hybrid Bonds as integral part of capital structure

Hybrid Capital within the Volkswagen Group¹

- Provides 100% IFRS equity
- Long-term commitment towards hybrid capital supporting Volkswagen Group's credit metrics such as Net Industrial Liquidity
- Well diversified maturity profile

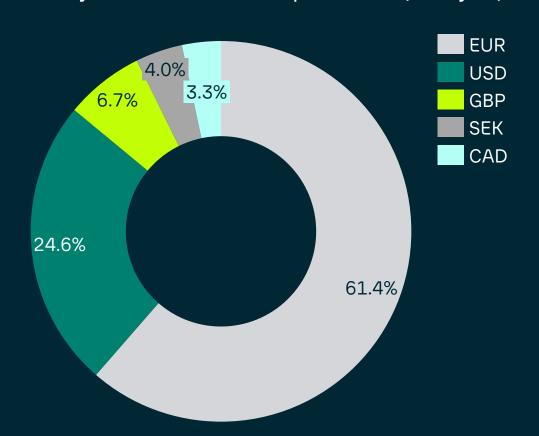


1. First call dates of hybrids are shown in the table, , as of 12/23

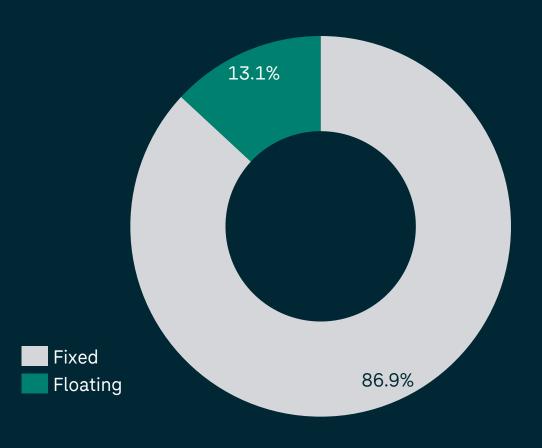
Diversified mix of currencies and tenors

Volkswagen Group's Capital Market Borrowings Diversification of Unsecured Funding (as of September 30, 2024)

Top 5 Currency Breakdown Commercial Paper and Bonds (excl. Hybrid)







Sums may differ due to rounding effects.



Backup Financial Tables

Volkswagen Group 9M - Analysis by Brand and Business Field

	VEHICLE SALES (`000)		SALES REVENUE (€ m)		OPERATING RESULT (€ m)		OPERATING MARGIN (%)	
	9M 2024	9M 2023	9M 2024	9M 2023	9M 2024	9M 2023	9M 2024	9M 2023
Brand Group Core	3,627	3,575	101,523	101,060	4,491	4,985	4.4	4.9
Volkswagen Passenger Cars	2,260	2,238	63,535	63,390	1,341	2,126	2.1	3.4
ŠKODA	809	778	20,399	19,659	1,699	1,260	8.3	6.4
SEAT	466	454	10,515	10,837	415	501	3.9	4.6
Volkswagen Commercial Vehicles	310	313	11,093	11,109	606	672	5.5	6.0
Tech. Components	-	-	15,499	16,526	420	449	2.7	2.7
Consolidation	-218	-208	-19,518	-20,461	10	-23	-	-
Brand Group Progressive (Audi)	800	945	46,262	50,390	2,088	4,595	4.5	9.1
Brand Group Sport Luxury (Porsche Automotive) ¹	221	250	25,899	27,785	3,771	5,232	14.6	18.8
CARIAD	-	-	652	544	-2,058	-1,728	-	-
Battery	-	-	2	2	-371	-234	-	-
TRATON Commercial Vehicles	246	250	34,266	33,349	3,097	2,662	9.0	8.0
MAN Energy Solutions	-	-	3,136	2,876	255	292	8.1	10.2
At equity accounted companies in China ²	1,903	2,150	-	-	-	-	-	-
Volkswagen Group Mobility	-	-	40,959	37,595	2,113	2,535	5.2	6.7
Other ³	-335	-408	-15,419	-18,499	-479	-2,098	-	-
Volkswagen Group before special items	-	-	_	_	12,907	16,241	-	-
Special Items								
Volkswagen Group	6,463	6,762	237,279	235,102	12,907	16,241	5.4	6.9
thereof:								
Automotive Division ⁴	6,463	6,762	193,400	195,060	10,694	13,226	5.5	6.8
Of which: Passenger Cars Business Area	6,217	6,512	155,998	158,835	7,332	10,276	4.7	6.5
Commercial Vehicles Business Area	246	250	34,266	33,349	3,108	2,661	9.1	8.0
Power Engineering Business Area	-	-	3,136	2,876	253	289	8.1	10.1
Financial Services Division	-	-	43,879	40,042	2,213	3,015	5.0	7.5

^{1.} Porsche (including Financial Services): sales revenue £ 28,564 (30,132) million, operating result £ 4,035 (5,501) million | 2. The sales revenue and operating result of the equity-accounted companies in China are not included in the consolidated figures; the share of the operating result generated by these companies amounted to £ 1,179 (1,880) million | 3. In the operating result, mainly intragroup items recognized in profit or loss, in particular from the elimination of intercompany profits; the figure includes depreciation and amortization of identifiable assets as part of purchase price allocation, as well as companies not allocated to the brands | 4. Including allocation of consolidation adjustments between the Automotive and Financial Services divisions.

Volkswagen Group Q3 - Analysis by Brand and Business Field

	VEHICLE SALE	ES (`000)	SALES REVE	NUE (€ m)	OPERATING F	RESULT (€ m)	OPERATING	MARGIN (%)
	Q3 2024	Q3 2023	Q3 2024	Q3 2023	Q3 2024	Q3 2023	Q3 2024	Q3 2023
Brand Group Core	1,133	1,125	32,472	32,296	1,029	1,213	3.2	3.8
Volkswagen Passenger Cars	741	715	21,341	20,432	375	486	1.8	2.4
ŠKODA	261	232	6,747	5,911	550	349	8.1	5.9
SEAT	122	137	2,763	3,425	9	130	0.3	3.8
Volkswagen Commercial Vehicles	79	101	3,006	3,691	-34	224	-1.1	6.1
Tech. Components	0	0	4,683	4,434	95	11	2.0	0.2
Consolidation	-70	-60	-6,069	-5,597	35	13	-0.6	-0.2
Brand Group Progressive (Audi)	261	290	15,322	16,221	106	1,178	0.7	7.3
Brand Group Sport Luxury (Porsche Automotive) ¹	69	79	8,204	8,893	867	1,579	10.6	17.8
CARIAD	-	-	225	216	-876	-640	-	-
Battery	-	-	-	2	-207	-53	-	-
TRATON Commercial Vehicles	85	82	11,528	11,017	1,047	864	9.1	7.8
MAN Energy Solutions	-	-	1,138	1,001	131	84	11.5	8.4
At equity accounted companies in China ²	639	797	-	-	-	-	-	-
Volkswagen Group Mobility	-	-	13,445	13,483	739	775	5.5	5.7
Other ³	-66	-59	-3,857	-4,284	17	-105	-0.4	2.5
Volkswagen Group before special items	-	-	-	-	2,855	4,894	-	-
Special Items								
Volkswagen Group	2,122	2,314	78,478	78,845	2,855	4,894	3.6	6.2
thereof:								
Automotive Division ⁴	2,122	2,314	64,035	64,491	2,057	4,106	3.2	6.4
Of which: Passenger Cars Business Area	2,037	2,233	51,369	52,473	878	3,158	1.7	6.0
Commercial Vehicles Business Area	85	82	11,528	11,017	1,049	865	9.1	7.8
Power Engineering Business Area	0	0	1,138	1,001	130	83	11.4	8.3
Financial Services Division	0	0	14,444	14,353	797	788	5.5	5.5

Volkswagen Group Q2 - Analysis by Brand and Business Field

	VEHICLE SALES (`000)		SALES REVENUE (€ m)		OPERATING RESULT (€ m)		OPERATING MARGIN (%)	
	Q2 2024	Q2 2023	Q2 2024	Q2 2023	Q2 2024	Q2 2023	Q2 2024	Q2 2023
Brand Group Core	1,302	1,257	36,277	35,601	1,352	2,031	3.7	5.7
Volkswagen Passenger Cars	824	792	22,930	22,495	196	1,033	0.9	4.6
ŠKODA	279	270	7,078	6,954	614	369	8.7	5.3
SEAT	180	163	3,948	3,849	180	227	4.6	5.9
Volkswagen Commercial Vehicles	109	108	3,918	3,819	240	277	6.1	7.3
Tech. Components	-	-	5,397	6,064	117	201	2.2	3.3
Consolidation	-91	-76	-6,994	-7,579	4	-76	-	-
Brand Group Progressive (Audi)	295	332	17,214	17,286	1,515	1,601	8.8	9.3
Brand Group Sport Luxury (Porsche Automotive) ¹	81	86	9,551	9,559	1,696	1,926	17.8	20.1
CARIAD	-	-	248	160	-630	-659	-	-
Battery	- [-	-	-	-87	-109	-	-
TRATON Commercial Vehicles	79	84	11,261	11,393	1,013	923	9.0	8.1
MAN Energy Solutions	-	-	1,027	974	28	107	2.8	11.0
At equity accounted companies in China ²	616	744	-	-	-	-	-	-
Volkswagen Group Mobility	-	-	13,734	12,132	588	774	4.3	6.4
Other ³	-114	-178	-5,972	-7,047	-12	-996	-	-
Volkswagen Group before special items	- [-	-	-	5,464	5,600	-	-
Special Items								
Volkswagen Group	2,260	2,324	83,339	80,059	5,464	5,600	6.6	7.0
thereof:								
Automotive Division ⁴	2,260	2,324	68,640	67,106	4,929	4,537	7.2	6.8
Of which: Passenger Cars Business Area	2,180	2,240	56,353	54,739	3,880	3,507	6.9	6.4
Commercial Vehicles Business Area	79	84	11,261	11,393	1,021	924	9.1	8.1
Power Engineering Business Area	-	-	1,027	974	28	106	2.7	10.9
Financial Services Division	-	-	14,699	12,953	535	1,062	3.6	8.2

Volkswagen Group Q1 - Analysis by Brand and Business Field

	VEHICLE SALES (`000)		SALES REVENUE (€ m)		OPERATING RESULT (€ m)		OPERATING MARGIN (%)	
	Q1 2024	Q1 2023	Q1 2024	Q1 2023	Q1 2024	Q1 2023	Q1 2024	Q1 2023
Brand Group Core	1,192	1,193	32,773	33,163	2,110	1,742	6.4	5.3
Volkswagen Passenger Cars	695	731	19,264	20,464	770	608	4.0	3.0
ŠKODA	268	275	6,574	6,794	535	542	8.1	8.0
SEAT	164	155	3,803	3,562	226	144	5.9	4.0
Volkswagen Commercial Vehicles	122	104	4,170	3,599	400	171	9.6	4.8
Tech. Components	-[.	- -	5,418	6,028	208	237	3.8	3.9
Consolidation	-57	-72	-6,456	-7,284	-29	39	-	_
Brand Group Progressive (Audi)	243	323	13,725	16,883	466	1,816	3.4	10.8
Brand Group Sport Luxury (Porsche Automotive) ¹	71	85	8,144	9,333	1,207	1,727	14.8	18.5
CARIAD	-[- [179	168	-552	-429	-]	_
Battery	-[-	-	-	-79	-72	-]	_
TRATON Commercial Vehicles	81	85	11,477	10,938	1,037	875	9.0	8.0
MAN Energy Solutions	-[- [971	901	96	101	9.9	11.2
At equity accounted companies in China ²	649	609	-	-	-	-	-]	-
Volkswagen Group Mobility	-	-	13,780	11,980	786	985	5.7	8.2
Other ³	-155	-171	-5,589	-7,168	-483	-997	-]	-
Volkswagen Group before special items					4,588	5,747	6.1	7.5
Special Items								
Volkswagen Group	2,081	2,124	75,461	76,198	4,588	5,747	6.1	7.5
thereof:								
Automotive Division ⁴	2,081	2,124	60,725	63,463	3,707	4,583	6.1	7.2
Of which: Passenger Cars Business Area	2,000	2,039	48,276	51,623	2,574	3,611	5.3	7.0
Commercial Vehicles Business Area	81	85	11,477	10,938	1,038	872	9.0	8.0
Power Engineering Business Area	-	-	971	901	96	100	9.8	11.1
Financial Services Division	-	-	14,736	12,736	881	1,164	6.0	9.1

Volkswagen Group FY 2023 - Analysis by Brand and Business Field

	VEHICLE SAL	ES (`000)	SALES REVE	NUE (€ m)	OPERATING RE	SULT (€ m)	OPERATING MA	ARGIN (%)
	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022 ¹	FY 2023	FY 2022 ¹
Brand Group Core	4,826	4,069	137,770	113,762	7,273	4,045	5.3	3.6
Volkswagen Passenger Cars	3,016	2,594	86,382	73,773	3,542	2,647	4.1	3.6
ŠKODA	1,056	863	26,536	21,026	1,773	628	6.7	3.0
SEAT	602	468	14,333	10,941	625	33	4.4	0.3
Volkswagen Commercial Vehicles	423	340	15,325	11,455	873	529	5.7	4.6
Tech. Components	-	-	21,282	17,966	582	130	2.7	0.7
Consolidation	-270	-195	-26,088	-21,399	-121	78	-	
Brand Group Progressive (Audi)	1,282	1,070	69,865	61,753	6,280	7,622	9.0	12.3
Brand Group Sport Luxury (Porsche Automotive) ²	334	314	37,349	34,599	6,938	6,425	18.6	18.6
CARIAD	-	-	1,078	796	-2,392	-2,068	-	
Battery	-	-	31	0	-417	-121	-	
TRATON Commercial Vehicles	339	306	45,731	39,516	3,715	1,583	8.1	4.0
MAN Energy Solutions	-	-	4,044	3,565	369	284	9.1	8.0
At equity accounted companies in China ³	3,065	3,122	-	-	-	-	-	
Volkswagen Financial Services	-	-	50,765	43,953	3,253	5,584	6.4	12.7
Other ⁴	-484	-400	-24,350	-18,895	-2,445	-845	-	
Volkswagen Group before special items	-	-	-	-	22,576	22,509	-	
Special Items	-	-	-	-	-	-399	-	
Volkswagen Group	9,362	8,481	322,284	279,050	22,576	22,109	7.0	7.9
thereof:	-	-	-	-	-	-	-	
Automotive Division ⁵	9,362	8,481	268,156	232,392	18,784	16,471	7.0	7.1
Of which: Passenger Cars Business Area	9,023	8,175	218,380	189,312	14,704	14,603	6.7	7.7
Commercial Vehicles Business Area	339	306	45,731	39,516	3,714	1,588	8.1	4.0
Power Engineering Business Area	-	-	4,044	3,565	366	281	9.0	7.9
Financial Services Division			54,128	46,657	3,792	5,638	7.0	12.1

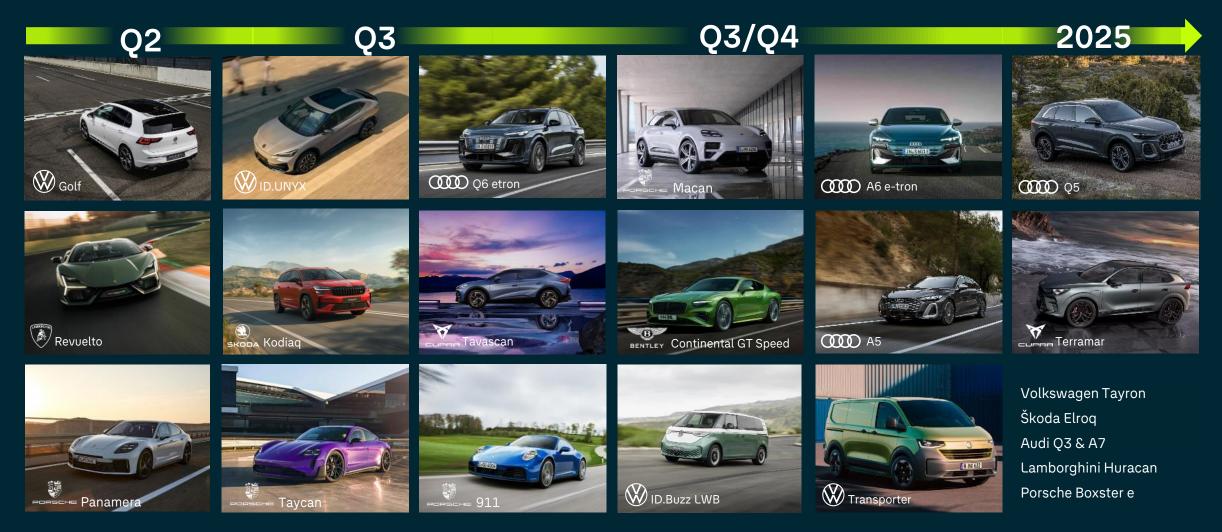
^{1.} Previous year adjusted (IFRS 17) I 2. Porsche (including Financial Services): sales revenue \in 40,530 (37,637) million, operating result \in 7,284 (6,772) million I 3. The sales revenue and operating result of the equity-accounted companies in China are not included in the consolidated figures; the share of the operating result generated by these companies amounted to \in 2,621 (3,280) million I 4. In the operating result, mainly intragroup items recognized in profit or loss, in particular from the elimination of intercompany profits; the figure includes depreciation and amortization of identifiable assets as part of purchase price allocation, as well as companies not allocated to the brands I 5. Including allocation of consolidation adjustments between the Automotive and Financial Services divisions.



Model Highlights & Appendix

Volkswagen Group - Products

Largest product renewal offensive continuing at full speed, strengthening competitiveness



Volkswagen Tayron











ID. UNYX











ID.7 Tourer











Cupra Terramar











Škoda Elroq











Audi Q5



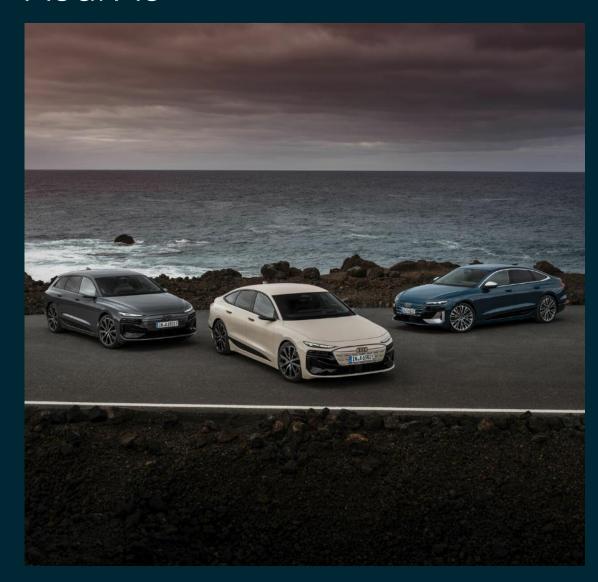






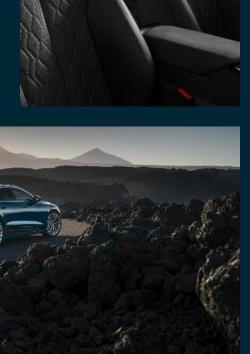


Audi A6









Porsche 911 GT3











Lamborghini Temerario











Useful links

Volkswagen Group

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Volkswagen Group IR Presentations

Volkswagen Group at a Glance

Group Capital Markets Day 2023

China Capital Markets Day 2024

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Sustainability Homepage

ESG Strategy

Group ESG Controversies

Media Homepage incl. Press Releases

Share Price Monitor

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Volkswagen Financial Services IR Homepage

Audi IR Homepage

Porsche AG IR Homepage

TRATON IR Homepage

Volkswagen Brand Media Homepage

ŠKODA Media Homepage

Cupra Media Homepage

VW Commercial Vehicles Media Homepage

Bentley Media Homepage

Lamborghini Media Homepage

Porsche AG Media Homepage

TRATON Media Homepage

Financial Calendar 2024/2025

Volkswagen Group Q3 / 9M 2024 Financial Results

October 30, 2024

Volkswagen Group Annual Media, Analyst and Investor Conference 2025

March 11, 2025

Volkswagen Group Q1 2025 Financial Results

April 30, 2025

Volkswagen Group Annual General Meeting 2025

May 16, 2025

Volkswagen Group H1 2025 Financial Results

July 25, 2025

Volkswagen Group 9M 2025 Financial Results

October 30, 2025

Range / consumptions / emissions

Model	Fuel consumption combined (WLTP)	Electrical consumption combined (WLTP)	CO ₂ emissions combined (WLTP)	Electric range combined (WLTP)
vw				
ID.UNYX	The vehicle is not offered fo	or sale in the EU and is therefore not s	subject to Directive 1999/94/	EC.
Golf R	8.1 – 8.5 l/100km	n/a	184 -193 g/km	n/a
ID.3 Pro S	n/a	14,9 kWh/100 km	n/a	402 - 575 km
ID.4 Pro	n/a	17.5-16.1 kWh/100km	n/a	395 – 545 km
ID.5 Pro	n/a	15.5 – 18.0 kWh/100km	n/a	492 – 567km
ID.Buzz Pro	n/a	20.5-21.7 kWh/100km	n/a	420 - 461km
ID.Buzz GTX	n/a	21,6 – 20,5 kWh/100 km	n/a	402 – 423km
Passat R eHybrid	5.6-6.0 l/100 km	17,5-16,6 kWh/100 km plus 0,5-0,4 l/100km	9 g/km	118km
Tiguan	7.75-6.6 l/100 km	n/a	183.68-156.42 g/km	n/a
Transporter 2.0 TDI	7,1 l/100 km	n/a	185 g/km	n/a
Škoda				
Epiq	The vehicle is not yet offere review	d for sale and is therefore not subjec	t to Directive 1999/94/EC. Co	nsumption and emission data under
Enyaq Laurin & Klement 85	n/a	15.7 - 20.3 kWh/100km	n/a	565 - 589km
Elroq 85	n/a	15,2 - 16,6 kWh/100 km	n/a	540 - 580 km

Range / consumptions / emissions

Model	Fuel consumption combined (WLTP)	Electrical consumption combined (WLTP)	CO ₂ emissions combined (WLTP)	Electric range combined (WLTP)
Porsche				
Macan S	n/a	21,1 - 17,9 kWh/100 km	n/a	516 - 613 km
Taycan Turbo S	n/a	18.8-16.6 kWh/100 km	n/a	558 - 630 km
Porsche Taycan GTS Sport Turismo	n/a	24.1 - 21.0 kWh/100km	n/a	424 - 490 km
Porsche 911 Carrera	10,7 – 10,1 l/100 km	n/a	244 - 230 g/km	n/a
Porsche GT3	13,8 - 13,7 l/100 km	n/a	312 - 310 g/km	
Bentley				
Continental GT Speed	10.3 l/100 km	28.1 kWh/100km	29 g/km	
Bentayga Speed	14.7 l/100 km		335 g/km	
Lamborghini				
Revuelto	11,86 l/100km	n/a	276 g/km	n/a
URUS S	14.1 l/100km	n/a	320 g/km	n/a
Urus SE	2,08 l/100km	39,5 kWh/100 Km	51 g/km	n/a
Temerario	The vehicle is not yet offer review	ed for sale and is therefore not subje	ct to Directive 1999/94/EC. Co	onsumption and emission data u

Range / consumptions / emissions

Model	Fuel consumption combined (WLTP)	Electrical consumption combined (WLTP)	CO ₂ emissions combined (WLTP)	Electric range combined (WLTP)
Audi				
Q4 e-tron 55	n/a	16.8 - 19.5kWh/100 km	n/a	449 - 523 km
Q5	7,9-5,9 l/100 km	n/a	180-148 g/km	n/a
Q6L e-tron	n/a	17.5 - 18.4 kWh/100km	n/a	566 – 598 km
Q8 55 e-tron	n/a	20.6 - 24.4 kWh/100km	n/a	460 - 595 km
S5 Avant	7.5-7.9 l/100km	n/a	169-180 g/km	n/a
Audi S6 Avant e-tron	n/a	17,2-17,0 kWh/100km	n/a	627 - 720 km
Seat / Cupra				
Tavascan VZ 250 kW 77kWh		16.6 kWh/100km	n/a	522km
Terramar VZ 1.5 e-HYBRID 20 kW	0 0,4-0,5 l/100 km	7,6-19,0 kWh/100 km	10-12 g/km	n/a

VOLKSWAGEN GROUP